



INTERIM RESULTS 2014

AGENDA

Welcome	Mark Rollins	CEO
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Interim Results	Derek Harding	FD
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Markets & Outlook	Mark Rollins	CEO
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2014 INTERIM RESULTS

FINANCIAL HIGHLIGHTS

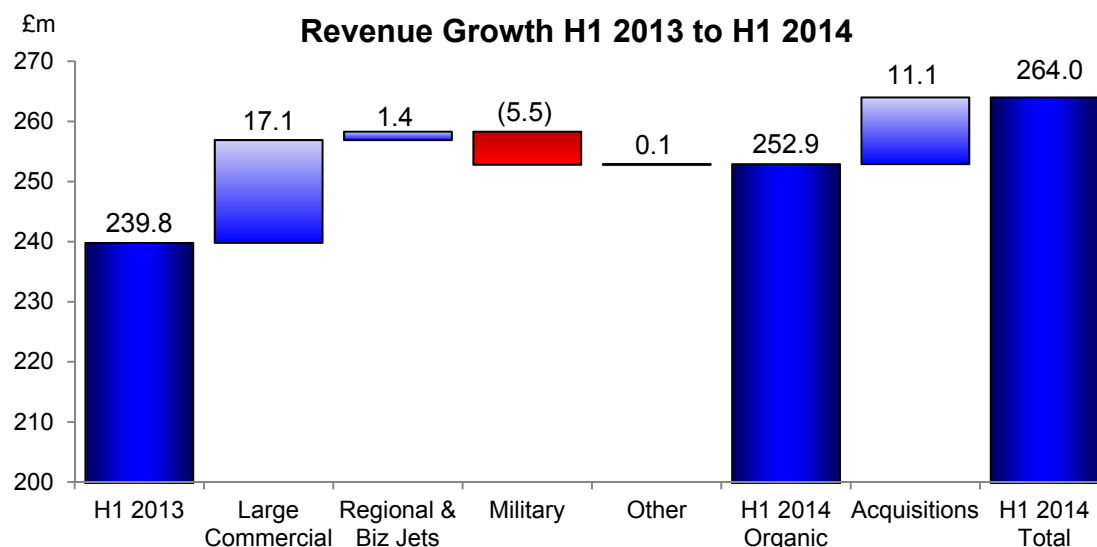
	H1 2014	H1 2013	Change	constant currency
Revenue	£400.4m	£399.3m	-%	+7%⁽¹⁾
Adjusted Operating Profit	£54.6m	£53.3m	+2%	+11%⁽²⁾
Adjusted Operating Margin	13.6%	13.3%	+0.3ppts	+0.4ppts⁽³⁾
Adjusted Profit before Tax	£50.1m	£48.3m	+4%	+12%
Adjusted Earnings per Share	9.65p	9.31p	+4%	
Interim Dividend per Share	1.67p	1.52p	+10%	
Free Cash Flow	£32.7m	£28.1m	+16%	
Net Debt – June	£114.3m	£65.5m	£49m increase	
Net Debt – December 2013		£59.2m	£55m increase	

(1) Organic revenue (excluding acquisitions) increased by 3% on a constant currency basis.

(2) Organic adjusted operating profit (excluding acquisitions) increased by 7% on a constant currency basis.

(3) Organic adjusted operating margin (excluding acquisitions) is 13.7% (2013: 13.2% on a constant currency basis).

AEROSPACE RESULTS – constant exchange rates⁽²⁾



£m	H1 2014	H1 2013	Change
Revenue	264.0	239.8	+10.1%
Adj OP⁽¹⁾	39.4	34.9	+12.9%
Margin	14.9%	14.6%	+0.3ppts
<u>Organic⁽³⁾</u>			
Revenue	252.9	239.8	+5.5%
Adj OP⁽¹⁾	38.3	34.9	+9.7%
Margin	15.1%	14.6%	+0.5ppts

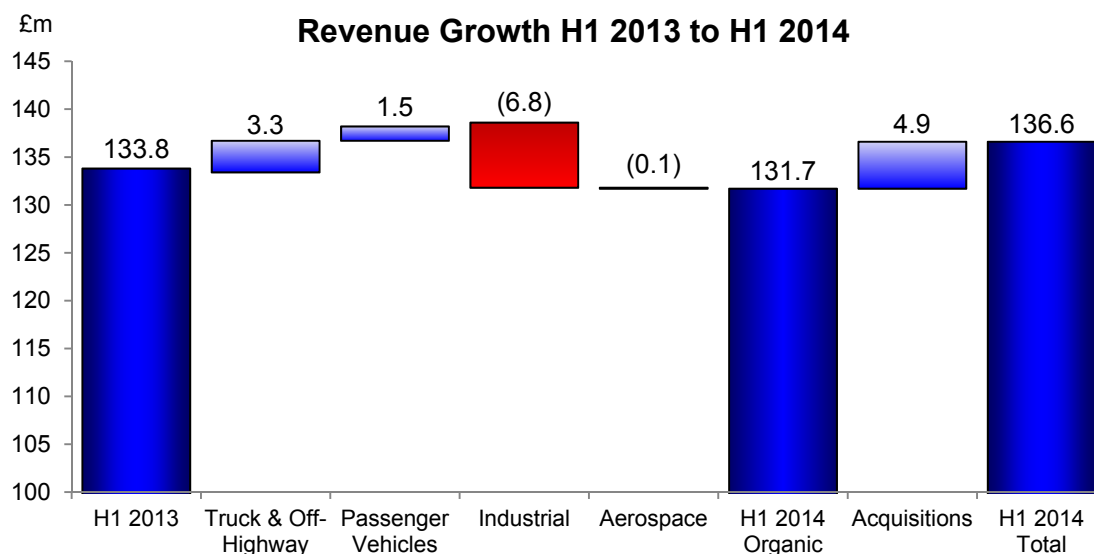
- ⇒ Organic sales in **large commercial aircraft** sector, up £17.1m (↑ 13%); build rate increases as anticipated
- ⇒ Organic **regional jet** sales up £0.9m (↑ 10%); organic **business jet** sales up £0.5m (↑ 2%)
- ⇒ As expected, weaker activity in **military and defence** sector, down £5.5m (↓ 10%) on organic basis
- ⇒ OP% up due to improved efficiencies, non repeat of Weston move costs and 2013 cost reductions
- ⇒ Thermal operational performance challenging due to historic OTD/quality issues. Now improving
- ⇒ Upeca Aerospace solid start – being integrated into the Aerospace Structures Division
- ⇒ Consolidation of Capo into Ketema nearing completion, as planned, with benefits expected from Q4 2014

(1) Before amortisation of intangible assets arising on acquisitions of £2.1m (2013: £1.5m), acquisition costs of £0.2m (2013: £0.1m) and goodwill impairment charge of £nil (2013: £12.9m).

(2) All at H1 2014 exchange rates – translation effect only.

(3) 2014 organic growth figures exclude 1 month's contribution from Atlas (£0.4m turnover; £0.1m operating profit), which was acquired beginning of February 2013, 6 month's contribution from Thermal (£7.9m turnover; £0.5m operating profit), which was acquired end of November 2013 and 3 month's contribution from Upeca Aerospace (£2.8m turnover; £0.5m operating profit), which was acquired beginning of April 2014.

FLEXONICS RESULTS – constant exchange rates⁽²⁾



£m	H1 2014	H1 2013	Change
Revenue	136.6	133.8	+2.1%
Adj OP⁽¹⁾	20.1	18.5	+8.6%
Margin	14.7%	13.8%	+0.9ppts
Organic⁽³⁾			
Revenue	131.7	133.8	-1.6%
Adj OP⁽¹⁾	19.4	18.5	+4.9%
Margin	14.7%	13.8%	+0.9ppts

- ⇒ Total (and organic) revenue from **land vehicles** markets increased by £4.8m (↑ 6%)
 - North American truck: Senior revenue increased by £1.6m (↑ 4%); market production increased by 15%
 - £1.8m (↑ 26%) growth in European truck turnover as new programmes ramped up
 - Improved demand in European passenger vehicle markets resulted in turnover up by £1.4m (↑ 8%)
 - Elsewhere, increased land vehicle turnover for China was mostly offset by weak demand in Brazil & India
- ⇒ Organic turnover from **industrial** markets decreased by £6.8m (↓ 12%)
 - Powergen and renewables weaker due to non repeat of 2013 solar contract and lower fuel cell volumes
- ⇒ Increase in OP% achieved due to lower French losses and efficiency gains in North America
- ⇒ Upeca Energy solid start – being integrated into the Group's Flexonics Division

(1) Before amortisation of intangible assets arising on acquisitions of £1.0m (2013: £0.6m), acquisition costs of £0.2m (2013: £nil) and reversal of GA contingent consideration payable of £nil (2013: £3.9m).

(2) All at H1 2014 exchange rates – translation effect only.

(3) 2014 organic growth figures exclude 3 month's contribution from Upeca Energy (£4.9m turnover; £0.7m operating profit), which was acquired beginning of April 2014.

DIVISION RESULTS – constant exchange rates⁽²⁾

£m	Revenue £m			Adj Operating Profit ⁽¹⁾ £m			Margin on Sales	
	2014	2013	Change	2014	2013	Change	2014	2013
Aerospace	264.0	239.8	+10.1%	39.4	34.9	+12.9%	14.9%	14.6%
Flexonics	136.6	133.8	+2.1%	20.1	18.5	+8.6%	14.7%	13.8%
Share of JV	-	-	-	(0.2)	(0.1)	-	-	-
<i>Inter-seg. sales</i>	<i>(0.2)</i>	<i>(0.5)</i>	-	-	-	-	-	-
Central Costs	-	-	-	(4.7)	(4.0)	-	-	-
Continuing Ops.	400.4	373.1	+7.3%	54.6	49.3	+10.8%	13.6%	13.2%
Exchange	-	26.2	-	-	4.0	-	-	-
As Reported	400.4	399.3	+0.3%	54.6	53.3	+2.4%	13.6%	13.3%

(1) Adjusted operating profit is as defined on page 6.

(2) All at H1 2014 exchange rates – translation effect only.

GEOGRAPHIC RESULTS – constant exchange rates⁽²⁾

£m	Revenue £m			Adj Operating Profit ⁽¹⁾ £m			Margin on Sales	
	2014	2013	Change	2014	2013	Change	2014	2013
North America	253.1	247.4	+2.3%	37.7	36.5	+3.3%	14.9%	14.8%
Rest of Europe	49.8	49.0	+1.6%	4.5	3.8	+18.4%	9.0%	7.8%
United Kingdom	65.7	56.6	+16.1%	11.9	10.0	+19.0%	18.1%	17.7%
Rest of World	33.6	22.2	+51.4%	5.4	3.1	+74.2%	16.1%	14.0%
Share of JV	-	-	-	(0.2)	(0.1)	-	-	-
<i>Inter-seg. sales</i>	<i>(1.8)</i>	<i>(2.1)</i>	-	-	-	-	-	-
Central Costs	-	-	-	(4.7)	(4.0)	-	-	-
Continuing Ops.	400.4	373.1	+7.3%	54.6	49.3	+10.8%	13.6%	13.2%
Exchange	-	26.2	-	-	4.0	-	-	-
As Reported	400.4	399.3	+0.3%	54.6	53.3	+2.4%	13.6%	13.3%

(1) Adjusted operating profit is as defined on page 6.

(2) All at H1 2014 exchange rates – translation effect only.

ADJUSTED AND REPORTED PROFIT

	H1 2014 £m	H1 2013 £m	Change
Adjusted operating profit ⁽¹⁾	54.6	53.3	+2% (+11% on constant currency basis)
Net interest payable - borrowings and cash	(4.1)	(4.3)	
- retirement benefits	(0.4)	(0.7)	
Adjusted profit before tax ⁽¹⁾	50.1	48.3	+4% (+12% on constant currency basis)
Tax (2014: 20.0%; 2013: 20.0%)	(10.0)	(9.7)	
Adjusted profit for the period ⁽¹⁾	40.1	38.6	+4%
Acquisition costs	(0.4)	(0.1)	
Amortisation of intangible assets	(3.1)	(2.1)	
Impairment of goodwill	-	(12.9)	
Reversal of contingent consideration payable	-	3.9	
Exceptional pension charge	(1.5)	-	
Related tax on above items	0.9	5.9	
Reported profit for period	36.0	33.3	

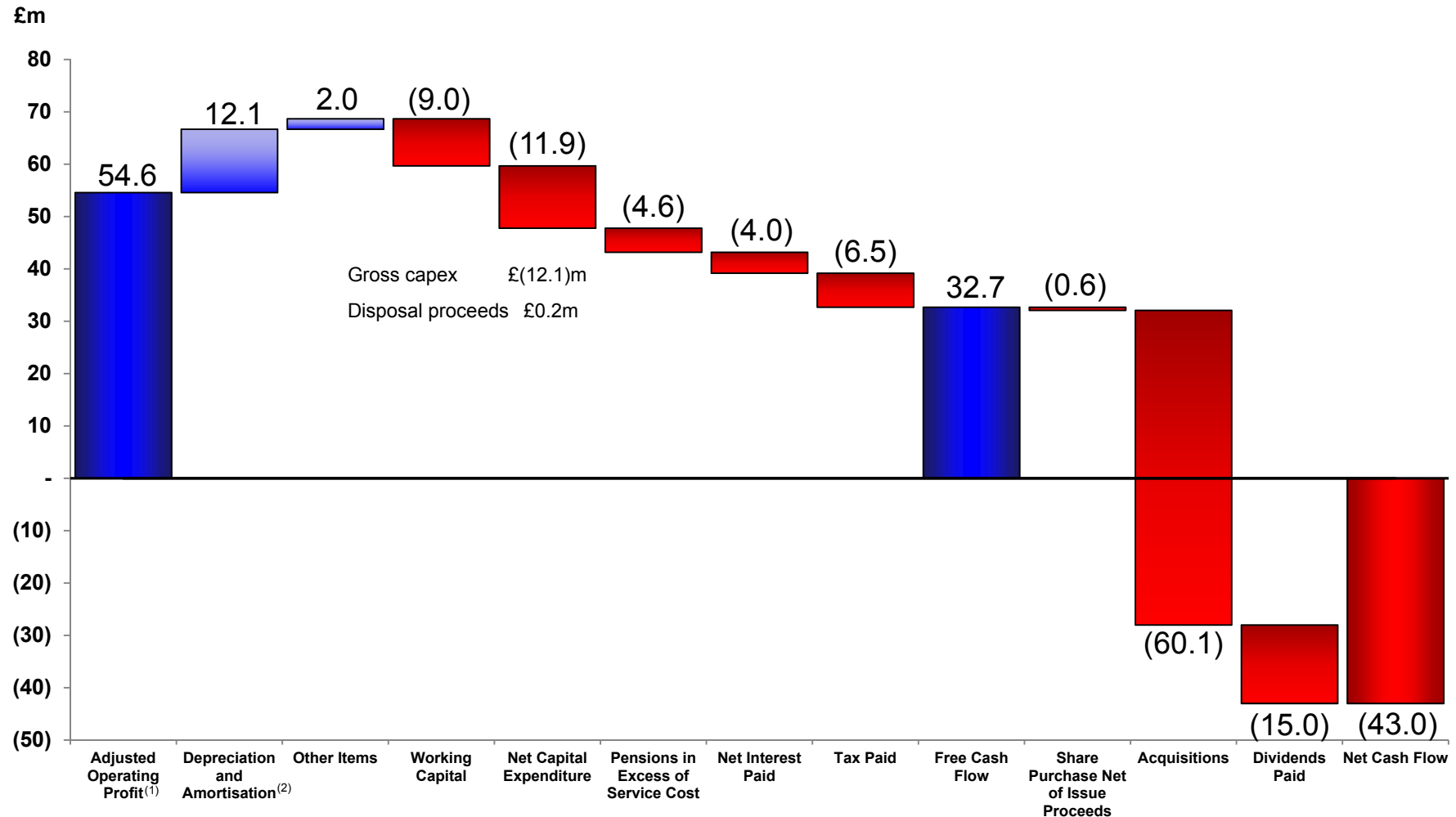
(1) Before acquisition costs of £0.4m (2013: £0.1m), amortisation of intangible assets arising on acquisitions of £3.1m (2013: £2.1m), goodwill impairment charge of £nil (2013: £12.9m), reversal of contingent consideration payable of £nil (2013: £3.9m) and pension curtailment charge of £1.5m (2013: £nil).

EARNINGS PER SHARE AND DIVIDENDS

	H1 2014	H1 2013	Change
Average number of shares			
Basic	415.7m	414.4m	+1.3m
Fully diluted	421.1m	419.7m	+1.4m
Adjusted earnings per share⁽¹⁾			
Basic	9.65p	9.31p	+4%
Fully diluted	9.52p	9.20p	+3%
Dividends (pence per share)			
Interim	1.67p	1.52p	+10%
Final		3.60p	
Total		<u>5.12p</u>	
Dividend cost (£m)			
Interim	£7.0m	£6.3m	
Final		<u>£15.0m</u>	
Total		<u>£21.3m</u>	
Dividend cover (last 12 months)	3.7x	3.9x	

(1) Based on adjusted profit for the period as defined on page 6.

CASH FLOW AND USE OF FUNDS



(1) Adjusted operating profit is as defined on page 6.

(2) Before amortisation of intangible assets arising on acquisitions of £3.1m (2013: £2.1m).

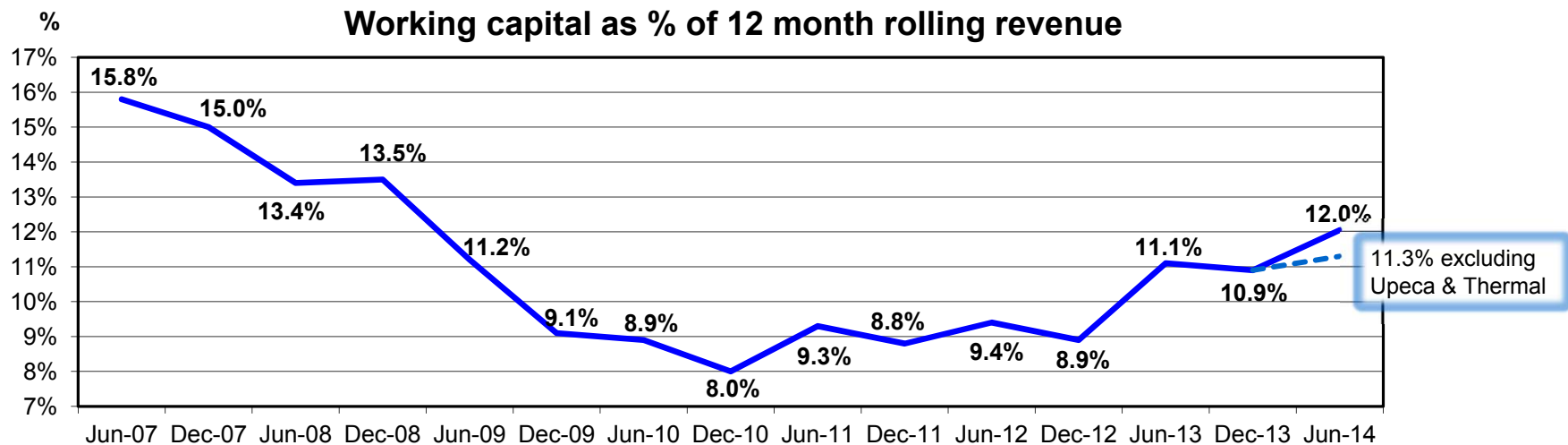
BALANCE SHEET

	June 2014 £m	June 2013 £m	Dec 2013 £m
Goodwill and other intangible assets	289.5	237.1	242.5
Investment in JV	0.8	1.1	1.0
Property, plant and equipment	154.7	143.5	142.6
Other long-term assets	7.1	11.9	7.5
Non current assets	452.1	393.6	393.6
Inventories	111.2	98.1	99.4
Receivables	133.1	124.2	113.7
Payables	(146.8)	(138.3)	(129.0)
Working capital (page 10)	97.5	84.0	84.1
Current tax liabilities (net)	(15.7)	(13.8)	(14.5)
Net current assets	81.8	70.2	69.6
Retirement benefit obligations (page 38)	(24.8)	(30.3)	(25.6)
Net borrowings	(114.3)	(65.5)	(59.2)
Other long-term liabilities	(19.0)	(16.7)	(16.9)
Net assets	375.8	351.3	361.5
Net debt to EBITDA⁽¹⁾ (page 37)	0.8x	0.5x	0.5x

(1) Based on rolling 12 month EBITDA

WORKING CAPITAL

	Balance Sheet			Cash Flow
	Inventories	Receivables	Payables	Working Capital
	£m	£m	£m	£m
31 December 2013 (page 9)	99.4	113.7	(129.0)	
Movements in period:				
Aerospace	5.7	4.7	(5.7)	(4.7)
Flexonics	3.0	8.3	(9.9)	(1.4)
Holding companies	-	1.3	1.6	(2.9)
	8.7	14.3	(14.0)	(9.0)
Acquisitions and disposals	5.3	7.6	(6.5)	
Foreign exchange effect	(2.2)	(2.5)	2.5	
Other non-cash movements	-	-	0.2	
30 June 2014 (page 9)	111.2	133.1	(146.8)	(9.0) (page 32)



H1 2014 FINANCIAL SUMMARY

- ⇒ Group revenue broadly unchanged at £400.4m (+7% at constant currency)
- ⇒ Adjusted profit before tax increased by 4% to £50.1m (+12% at constant currency)
- ⇒ Adjusted earning per share up 4% to 9.65p
- ⇒ Completed acquisition of Upeca in April for £74.4m: an encouraging start with the Group
- ⇒ Continued strong free cash flow resulted in net debt of £114.3m (0.8x EBITDA) after acquisition of Upeca
- ⇒ Group outlook remains encouraging and interim dividend increased by 10% to 1.67p per share

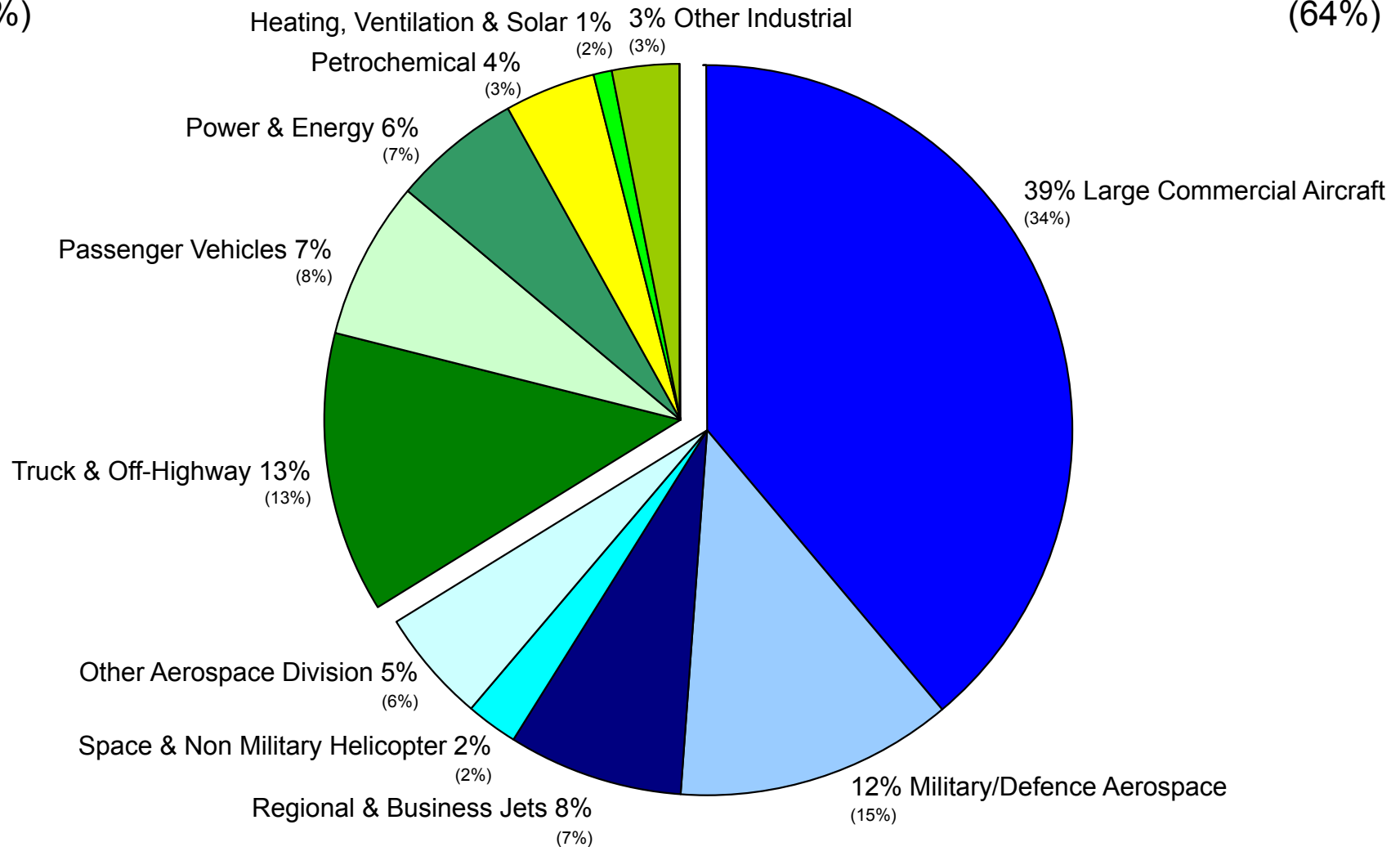


MARKETS & OUTLOOK

SENIOR'S MARKETS – H1 2014

34% Flexonics Division
(36%)

Aerospace Division 66%
(64%)

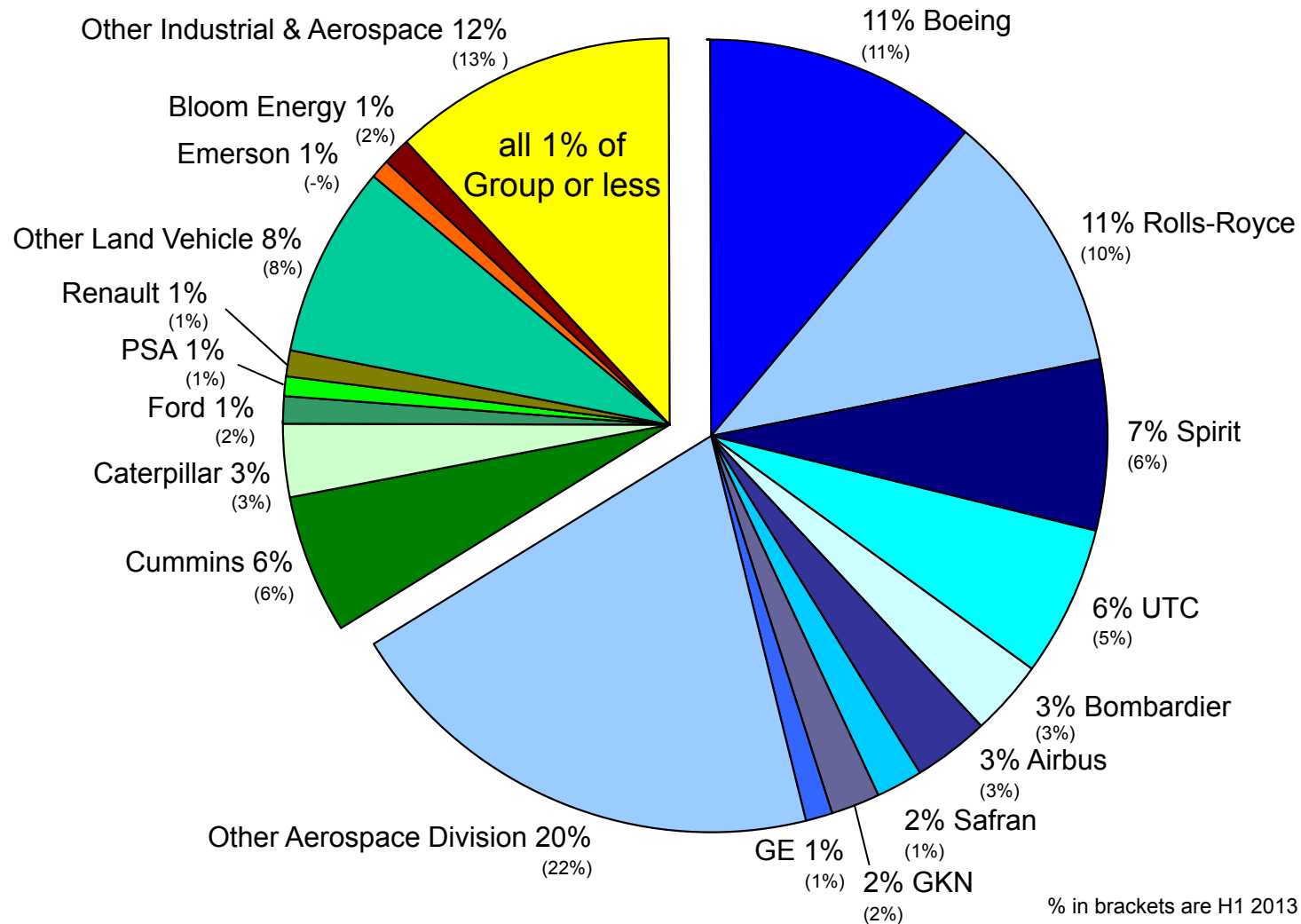


% in brackets are H1 2013 comparatives

SENIOR'S CUSTOMERS – H1 2014

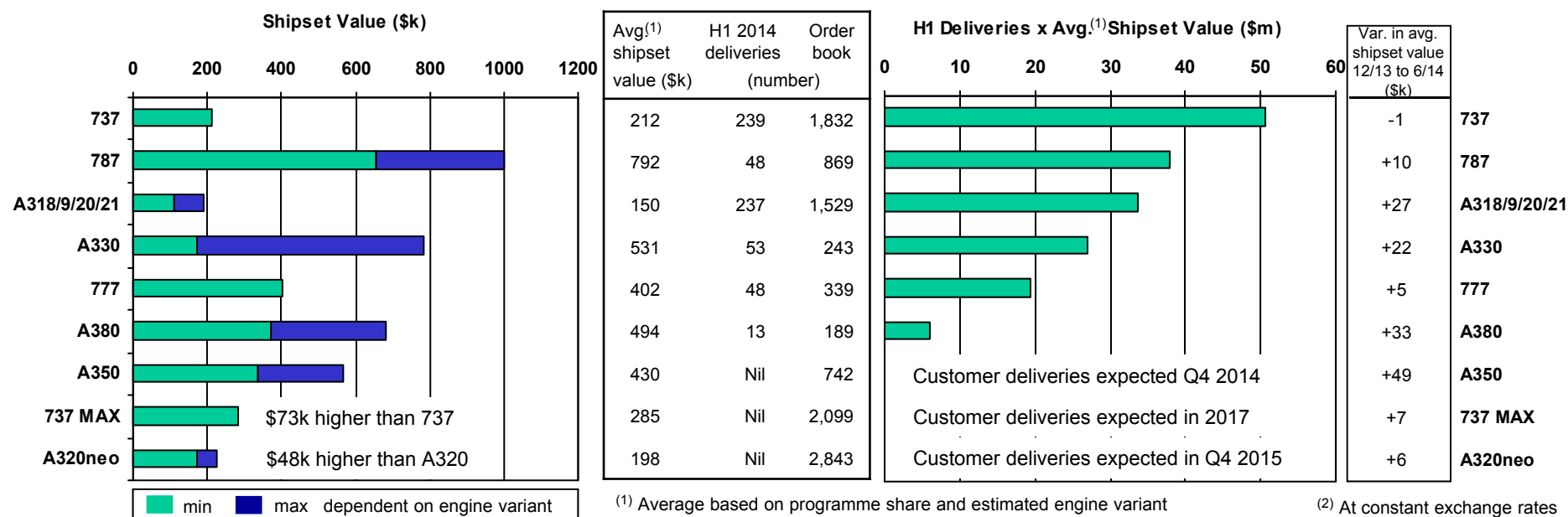
34% Flexonics Division
(36%)

Aerospace Division 66%
(64%)



% in brackets are H1 2013 comparatives

LARGE COMMERCIAL AIRCRAFT (39% of Group)



	Estimated annual deliveries (number)					Growth (%)
	2013	2014	2015	2016	2017	
737 ⁽³⁾	440	492	504	504	550	+25%
787	65	110	120	136	144	+122%
A320 ⁽³⁾	493	493	495	527	532	+8%
A330	108	109	110	110	110	+2%
777	98	100	100	100	90	-8%
A380	25	29	30	30	30	+20%
A350 ⁽⁴⁾	-	17	37	69	106	na

⁽³⁾ Estimated deliveries include A320neo / 737MAX, respectively

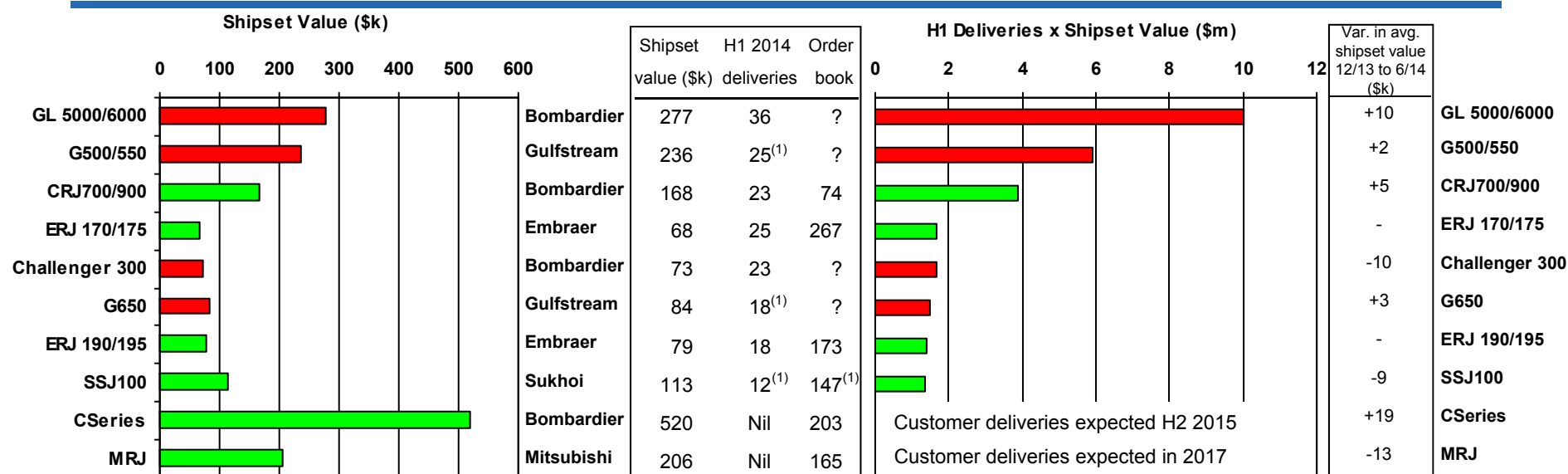
⁽⁴⁾ A350 production estimates

Source: Customers, Teal Group & internal estimates

Group sales $\uparrow$ 20%⁽²⁾ over H1 2013; organic basis $\uparrow$ 13%⁽²⁾

- ⇒ Boeing and Airbus H1 2014 deliveries $\uparrow$ 7% to 645 aircraft (H1 2013: 601)
Booked net orders of 789 aircraft (H1 2013: 1,412), 22% above deliveries
8+ years order book at current production rates
- ⇒ Further 697 firm order commitments announced at Farnborough in July
- ⇒ Upeca adds \$21k shipset content on A320 and \$49k on A350
- ⇒ A350 shipset at \$430k with acquisition of Upeca
Will increase by over 30% when aerofoil content goes into production in 2015
- ⇒ Airbus launches A330neo with T7000 engine and entry into service in Q4 2017
- ⇒ Price pressure ongoing but moderating as negotiations conclude as expected

REGIONAL AND BUSINESS JETS (8% of Group)



⁽¹⁾ estimated

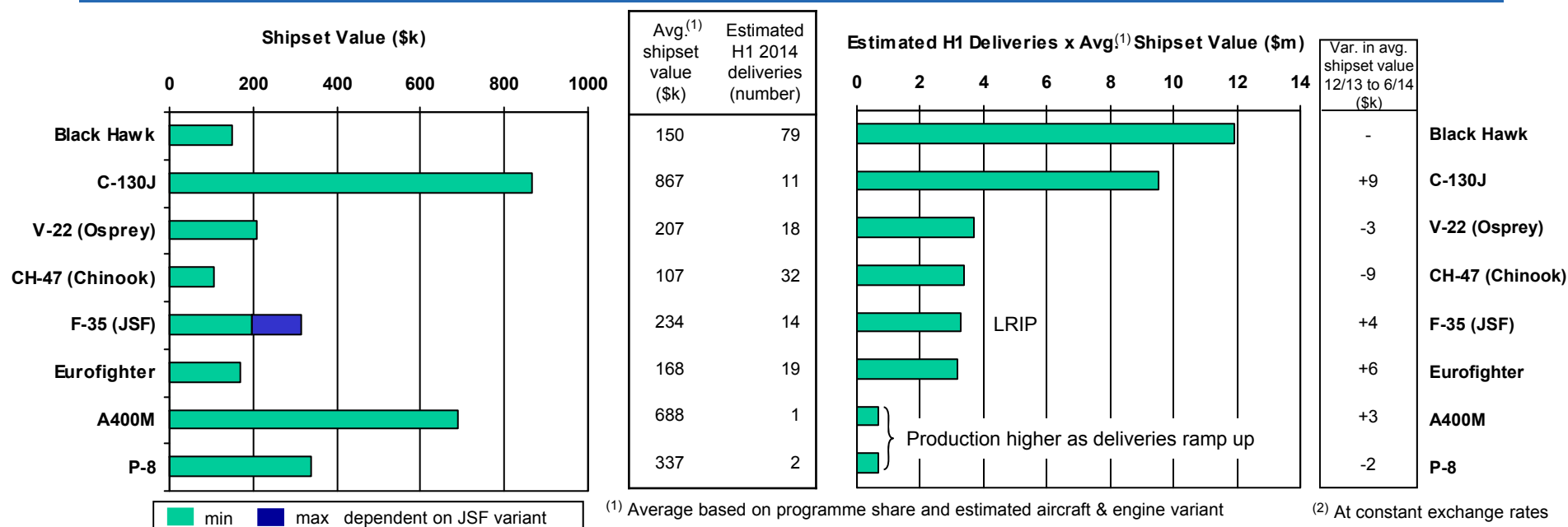
⁽²⁾ At constant exchange rates

	Estimated annual deliveries (number)				Growth % 2013-2016
	2013	2014	2015	2016	
GL 5000/6000	62	70	70	70	+13%
G500/550	48	45	42	42	-13%
CRJ700/900	19	50	52	52	+174%
ERJ 170/175	28	50	50	50	+79%
Challenger 300	55	58	58	58	+5%
G650	42	46	52	55	+31%
ERJ 190/195	62	45	82	85	+37%
SSJ100	10	20	22	22	+120%
CSeries	-	-	12	24	na

Source: Customers, GAMA, Teal Group & internal estimates

- ⇒ **Business Jets** – Group sales ↑ 5%⁽²⁾ (£1m) over H1 2013; organic ↑ 2%⁽²⁾
5% of Group
- Market H1 2014 deliveries ↑ 12% to 318 aircraft (H1 2013: 283)
 - Market deliveries: Large jets ↓ 1%; mid jets ↑ 25%; light jets ↑ 27%
 - Sales growth due to increased Bombardier L85 development sales
 - Satisfactory future, partially determined by degree of L85 success and Senior's ultimate production shipset value
- ⇒ **Regional Jets** – Group sales ↑ 11%⁽²⁾ (£1m) over H1 2013; organic ↑ 10%⁽²⁾
3% of Group
- Bombardier and Embraer combined H1 2014 deliveries ↑ 23% to 79 aircraft (H1 2013: 64)
 - Sales growth due to increased activity in CRJ series and SSJ100
 - Future healthy growth from CSeries (starting late 2015)
 - Won \$101k content on Embraer's 2nd generation E2 Jet (customer deliveries to commence in 2018). Other work in quotation
 - Healthy growth from 2016 due to new programmes

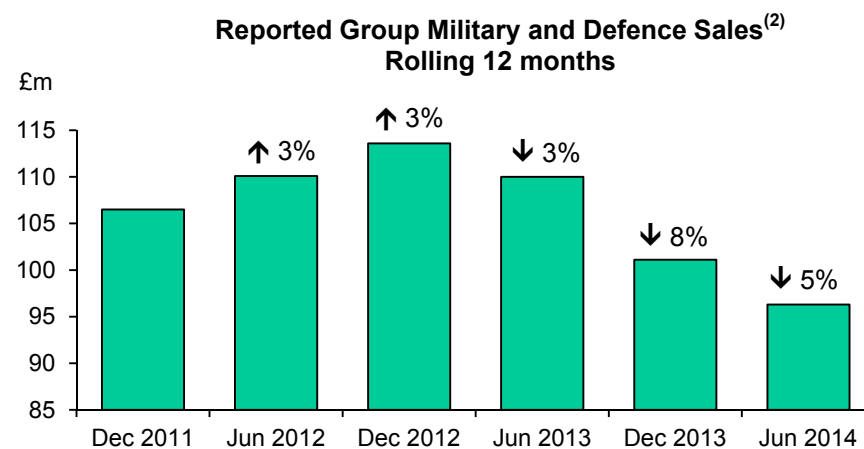
MILITARY AND DEFENCE (12% of Group)



	Estimated annual deliveries (number)				Growth %
	2013	2014	2015	2016	
Black Hawk	173	171	184	179	+3%
C-130J	25	24	24	24	-4%
V-22 (Osprey)	41	36	21	21	-49%
CH-47 (Chinook)	44	66	45	46	+5%
F-35 (JSF)	35	36	37	39	+11%
Eurofighter	39	38	36	36	-8%
A400M	2	12	23	24	+1100%
P-8	11	14	16	18	+64%

Source: Customers, Teal Group & internal estimates

Group sales ↓ 9%⁽²⁾ over H1 2013; organic basis ↓ 10%⁽²⁾



LAND VEHICLES (20% of Group)

Truck & Off-Highway Vehicles (13% of Group)

H1 2014 market⁽¹⁾ compared to H1 2013:

- ⇒ N. American truck sales ↑ 8%; production ↑ 15%
- ⇒ N. American truck production forecast⁽¹⁾:
2014 ↑ 14%; 2015 ↑ 3%; 2016 flat
- ⇒ EU truck sales ↑ 2%; production ↓ 3%
- ⇒ EU truck production forecast⁽¹⁾:
2014 ↑ 1%; 2015 ↑ 12%; 2016 ↑ 1%

Group sales ↑ 7%⁽²⁾ from H1 2013

- ⇒ N. America (10% of Group) Group sales ↑ 4%; higher HP rails, exhaust bellows and OE cooler volumes
- ⇒ Cooler spares volumes lower due to improvement in longevity
- ⇒ Launched first exhaust products at Navistar
- ⇒ EU (2% of Group) Group sales ↑ 26% (£2m) as new programmes ramp up (both on and off highway)
- ⇒ Increase in sales of rails to China from N. America and EU

Passenger Vehicles (7% of Group)

H1 2014 market⁽¹⁾ compared to H1 2013:

- ⇒ Overall EU car sales ↑ 6%; production ↑ 6%
- ⇒ European sales of PSA, Renault and Ford ↑ 10%
- ⇒ EU car production forecast⁽¹⁾:
2014 ↑ 3%; 2015 ↑ 2%; 2016 ↑ 2%
- ⇒ N. Am. light vehicle sales ↑ 4%; production ↑ 4%
- ⇒ Brazil car sales ↓ 10%; production ↓ 17%
- ⇒ India car sales ↓ 1%; production ↓ 3%

Group sales ↑ 6%⁽²⁾ from H1 2013

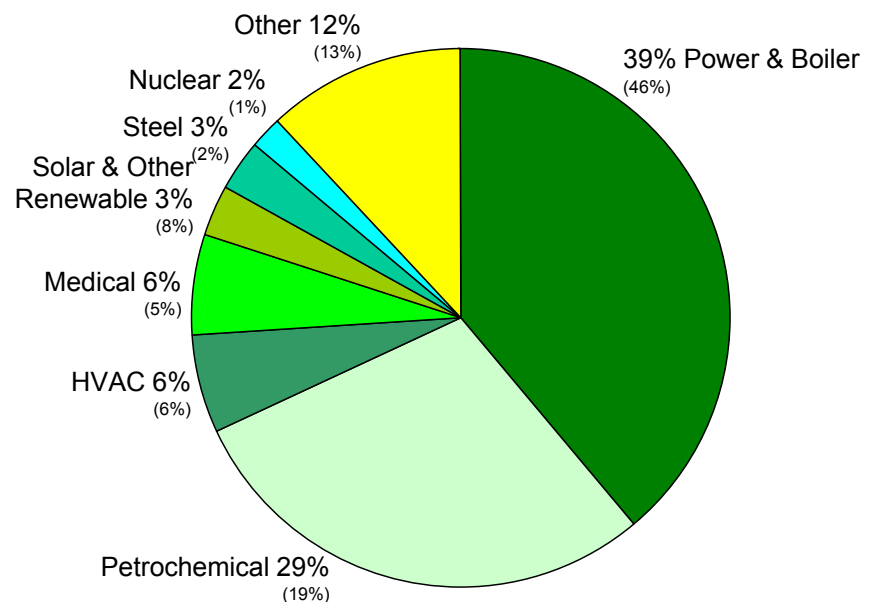
- ⇒ EU (5% of Group) Group sales ↑ 8% (£1m) as European passenger vehicle market recovers from the 17 year low seen in 2013
- ⇒ Elsewhere, outside of EU, Group sales ↑ 1% (<£1m) as higher N. America and China sales offset weaker market led sales in Brazil and India

(1) Industry Data - Source: ACEA, Wards, IHS Automotive, LMC Automotive, ACT Research & internal estimates

(2) At constant exchange rates

INDUSTRIAL (14% of Group)

H1 2014 Industrial sales split



(1) At constant exchange rates
% in brackets are H1 2013 comparatives

Group sales ↓ 3%⁽¹⁾ over H1 2013; ↓ 12%⁽¹⁾ on organic basis

Power & Energy: ↓ 16%⁽¹⁾ ↓ £4m; lower fuel cell dielectrics

Petrochemical: ↑ 5%⁽¹⁾ ↑ £1m; service and repair work organic

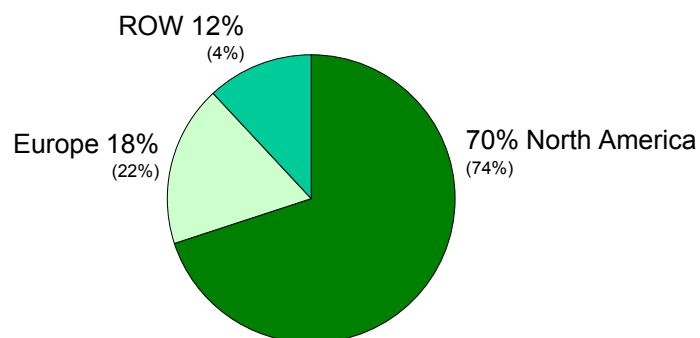
HVAC: ↓ 9%⁽¹⁾ ↓ <£1m; weaker Canadian market

Medical: ↑ 3%⁽¹⁾ ↑ <£1m; customer facility move related inventory build

Solar & Other Renewable: ↓ 66%⁽¹⁾ ↓ £3m; non repeat of solar farm orders from H1 2013

Other Markets: ↑ 1%⁽¹⁾ higher sales to steel industry, offset by weaker general industrial markets

H1 2014 Sales by Origin



H2 2014

Improvement anticipated as:

- Brazil ships already manufactured product as Petrobras payment received
- Pathway starts shipping large expansion joint order for North American catofin plant

ACQUISITION FRAMEWORK

	More Likely 				Less Likely	
Division	Fluid Systems ☒	Structures ☒	Flexonics ☒		New Markets	
Market	☒ Large Commercial	Biz Jet	Rotorcraft	Reg Jet	VLJ	
	☒ Energy	Renewables	Nuclear	Truck	Defence	Automotive
		General Industrial	Medical		Semi-conductor	
Product	Aero Ducting	Structural Composites	Control Bellows		Jet Engine Mach	
	☒ Precision Machining	Emission Control			Auto Piping	
	Heat Exchangers/Coolers	Expansion Joints	Tooling		Industrial Tube	
Nature	Own design	☒ Highly Engineered BTP			Commodity BTP	
	Higher Value Assy.	On-Site	Components			
Geography	North America	UK	Europe	Australasia	Africa	
	☒ Asia		South America			
Ownership	☒ Owner managed	Trade		Venture Capital		
Revenue	☒ \$50 to \$100m	\$100m+		\$30 to \$50m	less than \$30m	
		Small add-ons				

☒ Upeca (\$125m including acquired net debt)

UPECA TECHNOLOGIES ACQUISITION

UPECA Technologies Sdn. Bhd. (“UPECA”), comprising UPECA Flowtech (“UFT”) and UPECA Aerotech (“UAT”), both based in Malaysia (30 minutes apart) and UPECA Engineering (Tianjin), (“UET”) based in China, is a manufacturer of high-precision engineered components serving the Aerospace and Energy sectors.

See page 31 for further details

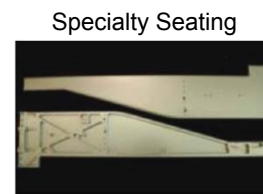
- ⇒ Owner managed business with over 20 years of manufacturing experience
- ⇒ Total 260,000 sq ft of manufacturing and office space with 2 sites in Kuala Lumpur, Malaysia and 1 site in Tianjin, China; 643 employees
- ⇒ Markets: 1/3 Aerospace (primarily commercial), 2/3 Energy (primarily oil and gas)
- ⇒ Customers include Spirit, Honeywell, UTAS, Emerson, Baker Hughes and Halliburton
- ⇒ Year to 31 March 2014: Revenue £30.8m; Operating Profit £4.4m; EBITDA £7.3m
- ⇒ Consideration £74.4m: £59.1m for 100% of business and the assumption of £15.3m of net debt
- ⇒ Experienced existing management team continuing to run the business
- ⇒ Significant growth opportunity as Senior’s customers increasingly seeking local, in region, supply chain support



Fan Cowl



Bleed Valves



Specialty Seating



Seal Guide and Hinge

Aerospace Products



Flow Control Valve Bodies



Actuator Housings

Flexonics Products



Subsea Tree Components



Oilfield Services Packers

Excellent strategic addition to Senior’s portfolio, strengthening the Group’s aerospace and energy market presence in the increasingly important South-East Asia region

INVESTMENTS

AMT

Increasing capacity to support Boeing build rate increases and additional content for total cost of £6m over next 1.5 years

South Carolina

Setting up a satellite AMT facility adjacent to Boeing's rapidly growing facility in Charleston, South Carolina, to assemble 787 structural parts. 25,000 sq ft leased facility with £0.4m investment in plant and equipment by end of 2014



Ketema

Strategic decision to consolidate Capo facility into Ketema in 2014
P&L Cost: £1.9m in 2013
Cash outflow: £1.6m in 2014
Savings: £1.2m pa from 2015



Thailand

Expanding capacity threefold (+196,000 sq ft) and adding processing capability at total cost of £6m over next 3 years



SSP

Additional 59,000 sq ft building to be built & leased near the existing facility to support growth, principally for the A320neo and CSeries. £4m investment in plant and equipment to be spent over next 3 years

Upeca Aerospace

Investing £4m over next 4 years to support new programmes with GKN and UTAS on A330, A350 and 787

Thailand

Adding capability in Thailand for XWB and Trent 1000 packages from Rolls-Royce at total cost of £6m over next 2.5 years

GROUP 2014 OUTLOOK

- Large Commercial Aerospace:
- ⇒ **Healthy:** underlying strength, 737 & 787 build rates increased.
 - ⇒ A350 entry into service expected before end of the year.
 - ⇒ Full H2 contribution from acquisition of Upeca Aerospace in April.
 - ⇒ Increasing capacity in Thailand, US and Malaysia.
 - ⇒ Price pressure ongoing but moderating as negotiations conclude as expected.
 - ⇒ Industrialisation of new programmes and Thermal operational improvement both require delivery.
- Business and Regional Jets:
- ⇒ **Satisfactory:** engineering costs easing but E2-Jet development commences.
 - ⇒ CSeries: year of testing means shipment of flight test vehicle products.
 - ⇒ Business Jets: modest market recovery. L85 development sales ongoing.
- Military and Defence:
- ⇒ **Modest decline:** rate of reduction slowed by new programmes.
- Land Vehicles – Trucks:
- ⇒ **Satisfactory:** gradual market recovery in US and Europe.
 - ⇒ Cooler spares decline; ramp up of new programmes in Europe.
- Passenger Vehicles:
- ⇒ **Slightly better:** market recovery in Europe; weakness in Brazil & India.
 - ⇒ Chinese exhaust flex production to start H2 2014.
- Industrial:
- ⇒ **Satisfactory:** large catofin project starting delivery in Q4.
 - ⇒ Brazil activity increasing. N America fuel-cell dielectric revenue lower.
 - ⇒ Full H2 contribution from acquisition of Upeca Energy in April.

Anticipate performing in line with the Board's expectations (currency excepted) and to make further progress in the second half of the year

CURRENCY EFFECT

HALF YEAR			Translation Impact on H1 2013 ⁽¹⁾ (£m)	
Avg. H1 2013	Rates to GBP	Avg. H1 2014	Revenue	Adj. PBT ⁽²⁾
1.55	US \$	1.67	(18.8)	(2.2)
1.18	Euro €	1.22	(1.5)	(0.1)
14.22	South African Rand	17.83	(1.9)	(0.6)
46.40	Thai Baht	54.63	(1.2)	(0.1)
3.17	Brazilian Real	3.83	(1.0)	(0.1)
1.57	Canadian \$	1.83	(0.8)	(0.1)
30.23	Czech Rep. Koruna	33.45	(0.5)	(0.2)
85.36	Indian Rupee	101.66	(0.5)	(0.1)
Net Impact on H1 2013			(26.2)	(3.5)

FULL YEAR			Translation Impact on FY 2013 ⁽³⁾ (£m)	
Avg. FY 2013	Rates to GBP	Avg. FY 2014 ⁽³⁾	Revenue	Adj. PBT ⁽²⁾
1.57	US \$	1.69	(35.5)	(4.7)
1.18	Euro €	1.23	(3.5)	(0.2)
15.14	South African Rand	17.95	(2.7)	(0.9)
48.44	Thai Baht	54.91	(2.3)	(0.3)
3.41	Brazilian Real	3.79	(1.2)	(0.1)
1.62	Canadian \$	1.82	(1.2)	(0.3)
30.65	Czech Rep. Koruna	33.86	(1.0)	(0.4)
92.06	Indian Rupee	101.93	(0.5)	-
Net Impact on FY 2013			(47.9)	(6.9)

(1) The impact on H1 2013 results if exchange rates were at the H1 2014 average rates (translation impact only)

(2) Adjusted profit before tax (PBT) is as defined on pages 6 (H1) and 30 (FY)

(3) The impact on full year 2013 results if exchange rates were at the FY 2014 average rates (translation impact only) – assumes 30th June 2014 rates for rest of 2014.

GROUP LONGER-TERM OUTLOOK

- Large Commercial Aerospace:
- ⇒ 787 (\$792k per s/s): 10 pm (2014), 12 pm (2016), 14 pm (2019)?
 - ⇒ A350 (\$430k per s/s): 3 pm (2015), 6 pm (2016), 13 pm (2018)?
 - ⇒ A320neo & 737 MAX (higher s/s & rates) launch in 2015 & 2017.
 - ⇒ Thailand expansion effective mid 2015 when R-R XWB/T1000 launch.
 - ⇒ Growth opportunities: Malaysia; South Carolina; Airbus dollarisation; operational excellence.
- Business and Regional Jets:
- ⇒ CSeries (\$520k per s/s): customer deliveries expected from H2 2015.
 - ⇒ Increased content on E2-Jets; deliveries expected from 2018.
 - ⇒ Gradual recovery in Biz jet market – but mainly in mid/light aircraft.
- Military and Defence:
- ⇒ Overall rate of decline anticipated to slow.
 - ⇒ A400M (\$688k per s/s) expected ramp up to 24 p.a. in 2016.
 - ⇒ Rising JSF build rates from 2016.
- Land Vehicles – Trucks:
- ⇒ Expected ongoing global market recovery.
 - ⇒ Europe growth likely higher due to new programmes.
- Passenger Vehicles:
- ⇒ European market recovery. China exhaust flexes ramping up.
- Industrial:
- ⇒ Global GDP increase and tightening environmental legislation.

The Group is well positioned to make further progress in 2015 and beyond

senior

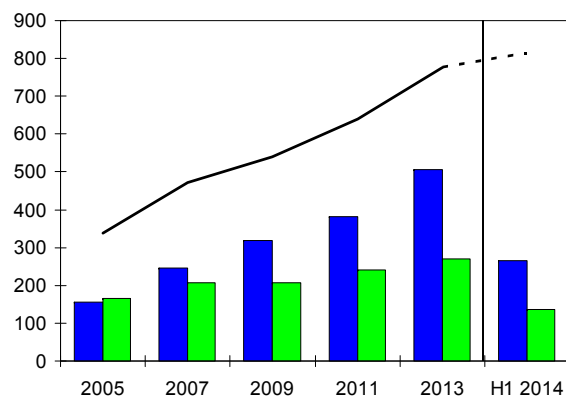


ANY
QUESTIONS?

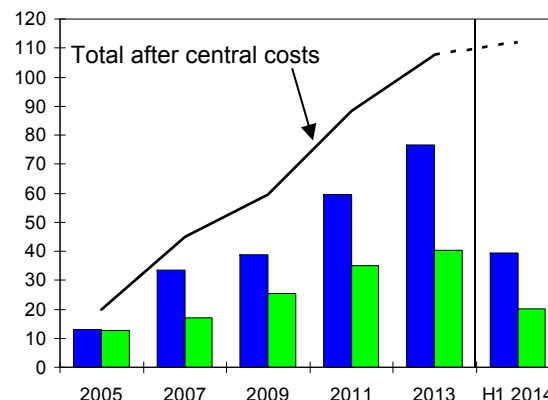
APPENDICES

GROUP EVOLUTION

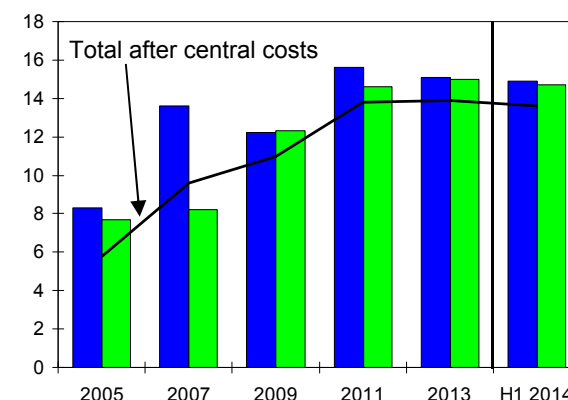
Revenue (£m)



Adjusted Operating Profit (£m)

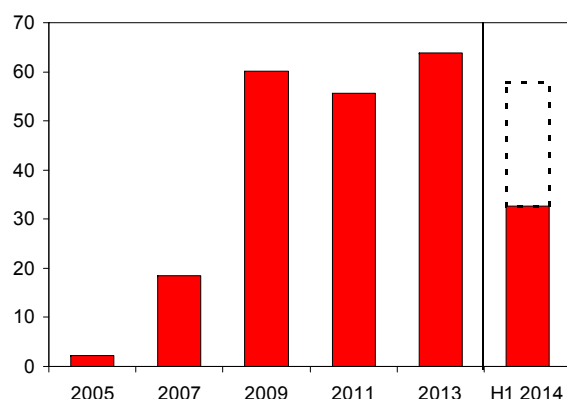


Adjusted Operating Margin (%)

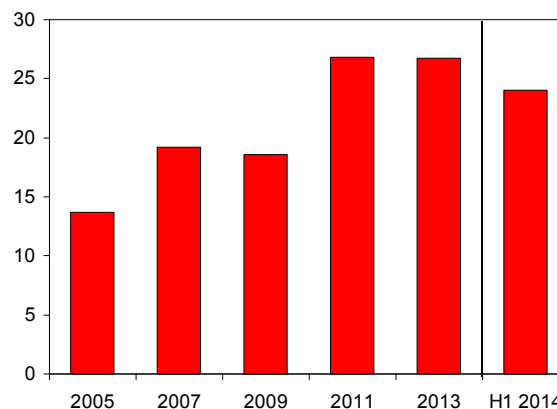


■ Aerospace ■ Flexonics — Group JHG FY Forecast (pre results)

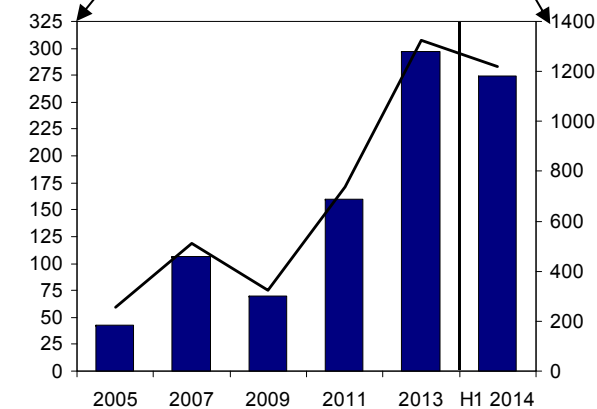
Free Cash Flow (£m)



Return on Capital Employed (%)



Share Price (p) / Market Capitalisation (£m)



■ Group JHG FY Forecast (pre results)

■ Market Capitalisation — Share Price

EXECUTIVE MANAGEMENT TEAM



Chairman

Group: 3 years
Role: 3 years

Charles Berry



Group CEO

Group: 17 years
Role: 7 years

Mark Rollins



Flexonics CEO

Group: 32 years
Role: 14 years

Mike Sheppard



Aerospace Fluid Systems CEO

Group: 17 years
Role: 7 years

Laurie Fleming



Aerospace Structures CEO

Group: 8 years
Role: 5 years

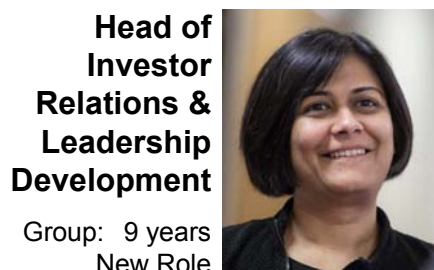
Jerry Goodwin



Group Finance Director

Group: 18 months
Role: 18 months

Derek Harding



Head of Investor Relations & Leadership Development

Group: 9 years
New Role

Bindi Foyle



Head of Business Development

Group: 10 years
Role: 12 months

David Beavan



Group Company Secretary

Group: 12 years
Role: 12 years

Andrew Bodenham



Group HSE Manager

Group: 9 years
Role: 9 years

James Pomeroy

Dates assume service to 31st March 2015

EXCHANGE RATES

	Profit and Loss Account				Balance Sheet			
	Average Rates				Period End Rates			
	H1 2014	H1 2013	Change	FY 2013	June 2014	June 2013	Change	Dec 2013
£ : US Dollar	1.67	1.55	-7.2%	1.57	1.70	1.52	-10.6%	1.66
£ : Euro	1.22	1.18	-3.3%	1.18	1.25	1.17	-6.4%	1.20
£ : Rand	17.83	14.22	-20.2%	15.14	18.09	15.06	-16.7%	17.35
Euro : Rand	14.61	12.05	-17.5%	12.83	14.47	12.87	-11.1%	14.46

Using H1 2014 average rates would have decreased H1 2013 sales by £26.2m
 Using H1 2014 average rates would have decreased H1 2013 operating profits by £4.0m
 Period end rates decreased reported debt by £1.4m compared to Dec 2013

Estimated that 10 cents movement in £:\$ (£:€) exchange rate affects full year sales by £30m (£7m), operating profit by £5m (£0.4m), profit before tax by £4m (£0.4m) and net debt by £6m (£nil)

DIVISION RESULTS – AS REPORTED

£m	Revenue £m			Adj Operating Profit ⁽¹⁾ £m			Margin on Sales	
	2014	2013	Currency Impact ⁽²⁾	2014	2013	Currency Impact ⁽²⁾	2014	2013
Aerospace	264.0	254.2	(14.4)	39.4	36.8	(1.9)	14.9%	14.5%
Flexonics	136.6	145.6	(11.8)	20.1	20.6	(2.1)	14.7%	14.1%
Share of JV	-	-	-	(0.2)	(0.1)	-	-	-
<i>Inter-seg. sales</i>	<i>(0.2)</i>	<i>(0.5)</i>	-	-	-	-	-	-
Central Costs	-	-	-	(4.7)	(4.0)	-	-	-
Continuing Ops.	400.4	399.3	(26.2)	54.6	53.3	(4.0)	13.6%	13.3%

(1) Adjusted operating profit is as defined on page 6.

(2) Currency impact is the effect on the H1 2013 reported figures when retranslated at H1 2014 average exchange rates.

GEOGRAPHIC RESULTS – AS REPORTED

£m	Revenue £m			Adj Operating Profit ⁽¹⁾ £m			Margin on Sales	
	2014	2013	Currency Impact ⁽²⁾	2014	2013	Currency Impact ⁽²⁾	2014	2013
North America	253.1	267.0	(19.6)	37.7	39.4	(2.9)	14.9%	14.8%
Rest of Europe	49.8	51.0	(2.0)	4.5	4.0	(0.2)	9.0%	7.8%
United Kingdom	65.7	56.6	-	11.9	10.0	-	18.1%	17.7%
Rest of World	33.6	26.9	(4.7)	5.4	4.0	(0.9)	16.1%	14.9%
Share of JV	-	-	-	(0.2)	(0.1)	-	-	-
<i>Inter-seg. sales</i>	<i>(1.8)</i>	<i>(2.2)</i>	<i>0.1</i>	-	-	-	-	-
Central Costs	-	-	-	(4.7)	(4.0)	-	-	-
Continuing Ops.	400.4	399.3	(26.2)	54.6	53.3	(4.0)	13.6%	13.3%

(1) Adjusted operating profit is as defined on page 6.

(2) Currency impact is the effect on the H1 2013 reported figures when retranslated at H1 2014 average exchange rates.

DIVISION RESULTS – HALF YEARLY

	Revenue				Adjusted Operating Profit			
	H1 2014	H2 2013	H1 2013	H2 2012	H1 2014	H2 2013	H1 2013	H2 2012
Aerospace	264.0	252.4	254.2	228.0	39.4	39.7	36.8	35.6
Flexonics	136.6	123.7	145.6	118.8	20.1	19.8	20.6	19.4
Inter-segment sales	(0.2)	(0.3)	(0.5)	(0.3)	-	-	-	-
Share of JV	-	-	-	-	(0.2)	(0.2)	(0.1)	(0.1)
Central costs	-	-	-	-	(4.7)	(5.0)	(4.0)	(4.6)
Continuing operations	400.4	375.8	399.3	346.5	54.6	54.3	53.3	50.3
Discontinued operations	-	-	-	6.1	-	-	-	0.4
Total operations	400.4	375.8	399.3	352.6	54.6	54.3	53.3	50.7
Interest - borrowings and cash					(4.1)	(3.8)	(4.3)	(3.8)
- retirement benefits					(0.4)	(0.7)	(0.7)	(1.3)
Tax					(10.0)	(9.6)	(9.7)	(7.7)
Adjusted profit for the period ⁽¹⁾					40.1	40.2	38.6	37.9
Adjusted earnings per share ⁽¹⁾					9.65p	9.69p	9.31p	9.18p

- (1) Before loss on disposal of fixed assets (H2 2012 £0.1m; Others £nil), acquisition costs (H1 2014 £0.4m; H2 2013 £0.3; H1 2013 £0.1m; H2 2012 £0.3m), amortisation of intangible assets arising on acquisitions (H1 2014 £3.1m; H2 2013 £2.1m; H1 2013 £2.1m; H2 2012 £2.3m), restructuring costs (H2 2013 £1.9m; Others £nil), goodwill impairment charge (H1 2013 £12.9m; Others £nil), reversal of contingent consideration payable (H1 2013 £3.9m; Others £nil), pension curtailment charge (H1 2014 £1.5m; H2 2013 £1.1m gain; H2 2012 £1.9m; Others £nil) and profit on disposal of discontinued operation (H2 2012 £2.5m; Others £nil). Note that for full year 2013 the goodwill impairment charge was £12.7m and the reversal of contingent consideration payable was £3.8m as a result of translation at 2013 average exchange rates.

AEROSPACE – UPECA TECHNOLOGIES ACQUISITION continued

UAT – Aerospace Structures Division

- ⇒ 110,000 sq ft of manufacturing and office space (leased), located in the outskirts of Kuala Lumpur, Malaysia
- ⇒ Comprehensive AS9100, ISO9001 and NADCAP accredited manufacturing capability in South-East Asia including secondary processing capability
- ⇒ Aerostructures (67%): fan cowls, ribs, seal guides
Avionics (16%): brackets, frames
Fuel Systems (7%): bleed valves
Engine Structures (5%): casings, bearings structures
Interiors (5%): specialty seating, seat panels & pans
- ⇒ Platforms include A320 (\$21k shipset), A350 (\$49k) and B787 (from 2015)
- ⇒ Global customers including UTAS, Spirit, Honeywell, Meggitt, Sogerma
- ⇒ Year to March 2014: Revenue MYR59m (£10.9m)
- ⇒ 326 total employees
- ⇒ Kavan Jeet Singh retains responsibility for UPECA's Aerospace Division – over 10 years aerospace industry experience
- ⇒ Reports to Aerospace Structures Divisional CEO

UFT and UET – Flexonics Division

- ⇒ 77,000 sq ft of manufacturing and office space (owned), located in the outskirts of Kuala Lumpur, Malaysia; and 73,000 sq ft of manufacturing and office space (leased), located in Wuqing, Tianjin, China
- ⇒ Well invested facilities with ISO9001 approvals
- ⇒ Oil & Gas Flow control equipment components (90%)
Oil & Gas Subsea tree equipment components (3%)
Oil & Gas Oilfield services equipment components (1%)
Mechanical and Electrical components (6%)
- ⇒ Able to work with a large range of materials including: aluminium alloys, carbon and stainless steel, inconel, titanium, duplex/super duplex, monel, nitronics
- ⇒ Global customers including Emerson, Baker Hughes, Halliburton, Aker Solutions
- ⇒ Year to March 2014: Revenue MYR108m (£19.9m)
- ⇒ 317 total employees – 184 in Malaysia; 133 in China
- ⇒ Eugene Ang retains responsibility for UPECA's Energy Division and has been with UPECA for over 16 years
- ⇒ Reports to Flexonics Divisional CEO

FREE CASH FLOW

	H1 2014 £m	H1 2013 £m	FY 2013 £m
Operating profit from continuing ops.	49.6	42.1	93.3
Share of JV loss	0.2	0.1	0.3
Depreciation	11.8	10.9	21.6
Amortisation of intangible assets	3.4	2.5	4.9
Goodwill impairment & reversal of contingent consideration payable	-	9.0	8.9
Restructuring charge	-	-	1.9
Charge for share-based plans	1.7	1.7	3.5
Pension curtailment charge / (gain)	1.5	-	(1.1)
Pension payments above service cost	(4.6)	(3.3)	(7.7)
Working capital (page 10)	(9.0)	(14.1)	(19.1)
Currency movements	0.5	(0.2)	-
Cash generated from operations	55.1	48.7	106.5
Interest paid (net)	(4.0)	(4.0)	(7.9)
Tax paid	(6.5)	(4.3)	(6.0)
Capital expenditure (page 34)	(12.1)	(12.5)	(29.7)
Sale of fixed assets	0.2	0.2	0.9
Free cash flow	32.7	28.1	63.8

CHANGE IN NET DEBT

UPECA acquisition impact on net debt £74.4m	H1 2014 £m	H1 2013 £m	FY 2013 £m
Free cash flow (page 32)	32.7	28.1	63.8
Dividends	(15.0)	(13.6)	(19.9)
Acquisitions (net of cash & o/d acquired) and JV	(60.1)	(2.8)	(31.0)
Share issues	0.1	0.1	0.1
Purchase of shares by employee benefit trust	(0.7)	(0.7)	(0.9)
Net cash (outflow)/ inflow	(43.0)	11.1	12.1
Exchange variations	2.2	(5.7)	(0.2)
Finance leases assumed on acquisition	(1.4)	-	(0.2)
Bank and other loans assumed on acquisition	(12.9)	-	-
Net debt – opening	(59.2)	(70.9)	(70.9)
Net debt – closing (page 35)	(114.3)	(65.5)	(59.2)
Net debt to EBITDA (page 37)	0.8x⁽²⁾	0.5x⁽²⁾	0.5x

(1) Net of overdraft and final working capital adjustment.

(2) Based on rolling 12 month EBITDA

GROSS CAPITAL EXPENDITURE

	H1 2014		H1 2013	
	Capex	Depn ⁽¹⁾	Capex	Depn ⁽¹⁾
	£m	£m	£m	£m
Aerospace	7.9	7.7	9.1	7.0
Flexonics	3.9	4.3	3.3	4.2
Holding Companies	0.3	0.1	0.1	0.1
Total	<u>12.1</u>	<u>12.1</u>	<u>12.5</u>	<u>11.3</u>

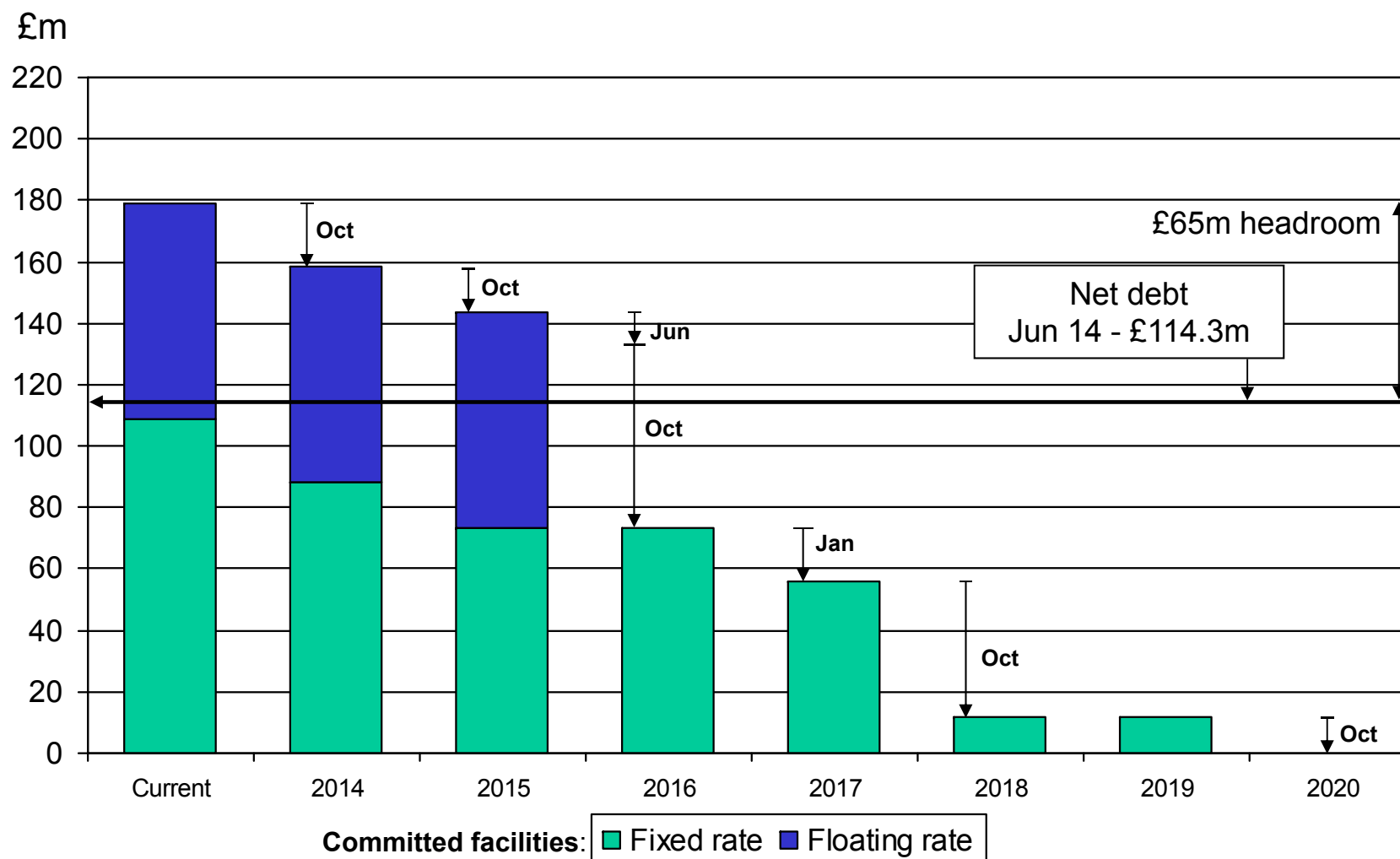
(1) Depreciation excludes amortisation of intangible assets arising on acquisitions of £3.1m (2013: £2.1m) but includes amortisation of computer software of £0.3m (2013 : £0.4m).

USAGE OF CREDIT FACILITIES – June 2014

	<u>Interest</u> %	<u>Facility</u> £m	<u>Usage</u> £m	<u>Usage by Currency</u>			
				<u>£</u>	<u>\$</u>	<u>€</u>	<u>Other</u>
<u>Private placements:</u>							
US \$20.0m (Oct 2020)	6.94%	11.8	11.8	-	11.8	-	-
US \$75.0m (Oct 2018)	6.84%	44.1	44.1	-	44.1	-	-
US \$30.0m (Jan 2017)	5.85%	17.6	17.6	-	17.6	-	-
US \$25.0m (Oct 2015)	6.42%	14.7	14.7	-	14.7	-	-
US \$35.0m (Oct 2014)	5.93%	20.6	20.6	-	20.6	-	-
	6.46%	108.8	108.8	-	108.8	-	-
<u>Bank facilities:</u>							
Revolving credit facility (Oct 2016) £60.0m		60.0	27.5	14.0	13.5	-	-
Harris Bank (Jun 2016) \$17.1m		10.1	-	-	-	-	-
		178.9	136.3	14.0	122.3	-	-
Total committed facilities							
Overdrafts and bank loans		34.1	8.4	-	-	-	8.4
Finance leases		1.2	1.2	0.1	0.3	-	0.8
Other loans		0.2	0.2	-	-	0.2	-
		214.4	146.1	14.1	122.6	0.2	9.2
Gross debt							
Cash		-	(31.8)	(2.5)	(6.3)	(4.2)	(18.8)
Net debt		214.4	114.3	11.6	116.3	(4.0)	(9.6)

**Headroom of £65m on
committed facilities**

MATURITY PROFILE OF CREDIT FACILITIES



COVENANTS

	June 2014	Dec 2013	June 2013	Dec 2012
Net Debt	£114.3m	£59.2m	£65.5m	£70.9m
Net interest ⁽¹⁾ - rolling 12 months	£9.0m	£8.4m	£8.2m	£7.8m
EBITDA ⁽¹⁾ - rolling 12 months	£137.5m	£129.7m	£124.9m	£122.7m
Interest cover (to exceed 3.5 times)	15.3 x	15.4 x	15.2 x	15.7 x
Net Debt to EBITDA (not to exceed 3 times)	0.8 x	0.5 x	0.5 x	0.6 x

(1) The Group's results only include Upeca, Thermal, Atlas and GA from their date of acquisition (April 2014, Nov 2013, Feb 2013 and Nov 2012, respectively). Consequently, for covenant purposes for rolling 12 months to June 2014, net interest and EBITDA include an additional £1.1m and £6.6m respectively in respect of Upeca and Thermal's combined results prior to acquisition. For covenant purposes for 2013, net interest and EBITDA include an additional £0.3m and £1.2m respectively in respect of Thermal and Atlas' combined results prior to acquisition. For covenant purposes for rolling 12 months to June 2013, net interest and EBITDA include an additional £0.1m and £1.5m respectively in respect of Atlas and GA's combined results prior to acquisition and excludes £0.4m EBITDA to eliminate Hargreaves results prior to disposal in 2012. For covenant purposes for 2012, net interest and EBITDA include an additional £0.1m and £4.1m respectively in respect of GA's results prior to acquisition and excludes £0.9m EBITDA from Hargreaves.

PENSIONS – DEFICIT MOVEMENT

	6 Months 2014				2013
	UK Funded £m	USA Funded £m	Various Unfunded £m	Total £m	Total £m
IAS19 Scheme deficit at 31 Dec 2013	(15.6)	(4.3)	(5.7)	(25.6)	(37.1)
Current service cost	(0.2)	(0.2)	-	(0.4)	(2.0)
Past service cost	-	-	0.2	0.2	-
Running costs	(0.2)	-	(0.1)	(0.3)	(0.8)
Curtailment (charge)/ gain	(1.5)	-	-	(1.5)	1.1
Total employer cash contributions	4.4	0.3	0.4	5.1	10.4
Net interest charge	(0.3)	(0.1)	-	(0.4)	(1.4)
Actuarial variations - assets	6.4	3.0	-	9.4	6.6
- liabilities	(9.1)	(2.5)	-	(11.6)	(2.3)
Foreign exchange impact	-	0.1	0.2	0.3	(0.1)
IAS19 Scheme deficit at 30 June 2014	(16.1)	(3.7)	(5.0)	(24.8)	(25.6)
Discount rate	4.20%				4.50%
Salary inflation	2.00% ⁽¹⁾				2.00% ⁽¹⁾
Price inflation	3.20%				3.30%
Life expectancy of male aged 65 in 20 years	23.6yrs				23.6yrs

} UK 2013

(1) Due to introducing a cap on pensionable earnings growth of 2.0% per annum from April 2010 in the UK plan.

PENSIONS – UK PLAN FUNDING

Actuarial Valuations

Last valuation	5 April 2013
Scheme assets/(liabilities) at valuation	£226.3m / (£275.3m)
Funding level	82%

UK Plan closed to future accrual
from April 2014

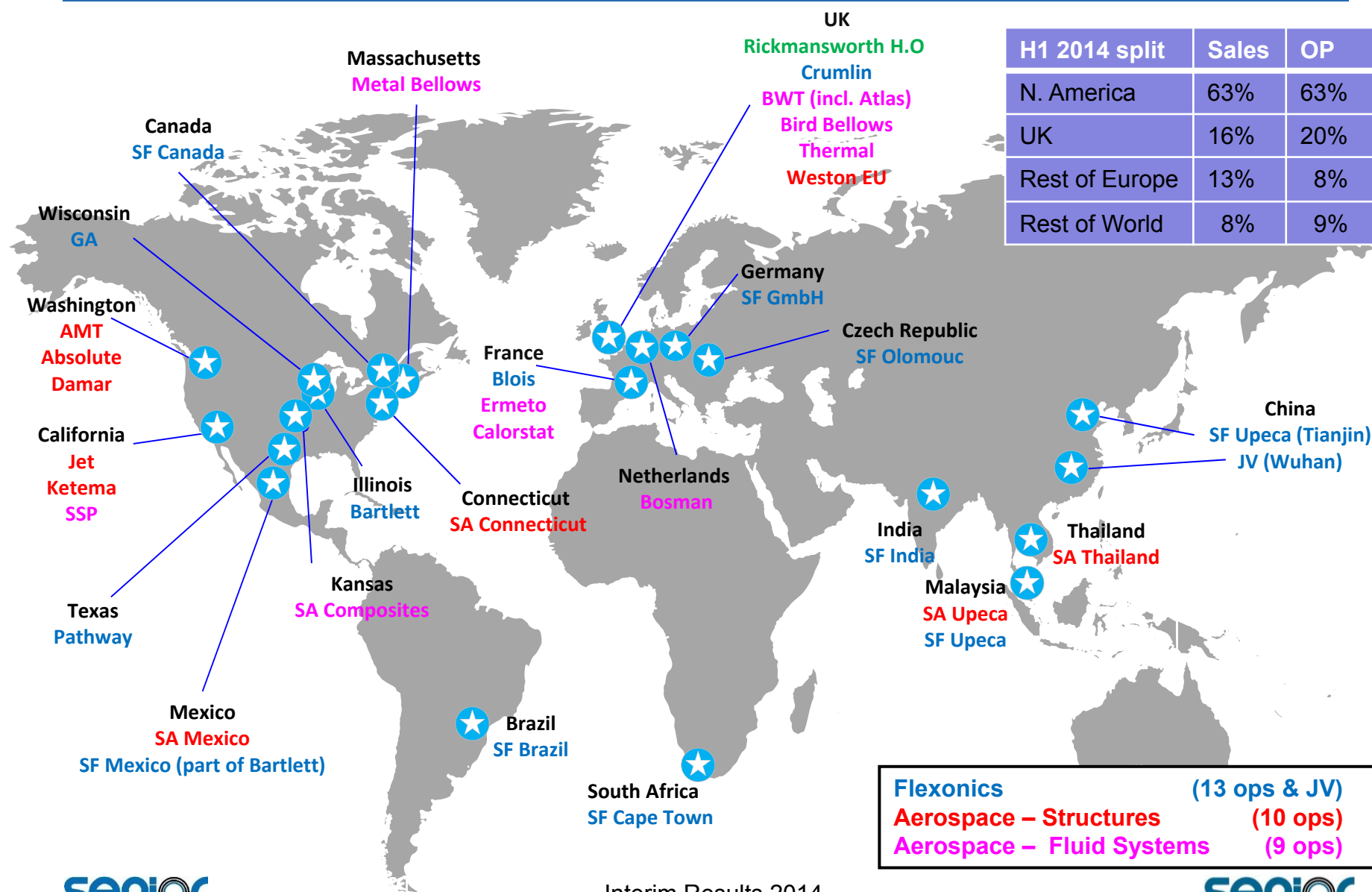
IAS 19 Valuations

	Jun 2014 £m	Dec 2013 £m	Jun 2013 £m
Scheme Assets			
Equities	75.2	72.4	64.5
Bonds	85.7	80.9	80.4
Gilts	71.9	68.4	68.6
Cash & net current liabilities	1.2	1.4	(1.5)
Total	234.0	223.1	212.0
Scheme Liabilities	£250.1m	£238.7m	£228.9m
Scheme deficit	£16.1m	£15.6m	£16.9m
Scheme assets / liabilities (IAS19)	94%	93%	93%

Cash Flows

	£m	£m	£m
DB contributions			
- Service cost	0.2	1.0	0.5
- Planned deficit funding	3.9	7.3	3.4
- Other	0.3	0.1	-
	4.4	8.4	3.9

SENIOR'S LOCATIONS



H1 2014 split	Sales	OP
N. America	63%	63%
UK	16%	20%
Rest of Europe	13%	8%
Rest of World	8%	9%

Flexonics (13 ops & JV)
Aerospace – Structures (10 ops)
Aerospace – Fluid Systems (9 ops)

SENIOR'S PRODUCTS – H1 2014

34% Flexonics Division

(36%)

Expansion joints, bellows, hoses (Ind) 13%

(13%)

HVAC ducting (Ind) 1%

(2%)

Off-highway hydraulics (LV) 1%

(1%)

Fuel distribution (LV) 6%

(5%)

Exhaust flexes (LV) 5%

(6%)

Emission control (LV) 8%

(9%)

Other Aerospace Division 5%
(e.g. medical, power, semi-con) (6%)

Helicopter machined parts 3%

(3%)

Fluid control systems 4%

(4%)

(4%)

(4%)

Aerospace Division 66%

(64%)

20% Airframe structural parts
(17%)

19% Engine structures
(18%) and mountings

11% High pressure ducting
(12%)

4% Low pressure ducting and other composites

(4%)

(Ind) - Industrial

(LV) - Land vehicles

% in brackets are H1 2013 comparatives



AEROSPACE DIVISION

AEROSPACE – ORDERS AND DELIVERIES

Large Commercial Aircraft	Deliveries				Net Orders				Order Book			
	H1 2014	2013	2012	2011	H1 2014	2013	2012	2011	Jun 2014	Dec 2013	Dec 2012	Dec 2011
Boeing	342	648	601	477	499	1,355	1,203	805	5,237	5,080	4,373	3,771
Airbus	303	626	588	534	290	1,503	833	1,419	5,546	5,559	4,682	4,437
Total	645	1,274	1,189	1,011	789	2,858	2,036	2,224	10,783	10,639	9,055	8,208

Regional Jets	Deliveries				Net Orders				Order Book			
	H1 2014	2013	2012	2011	H1 2014	2013	2012	2011	Jun 2014	Dec 2013	Dec 2012	Dec 2011
Bombardier ⁽¹⁾	26	26	14	46	42	64	88	42	309 ⁽²⁾	293	255	181
Embraer	43	90	106	105	54	334	42	104	440 ⁽³⁾	429	185	249
Total	69	116	120	151	96	398	130	146	749	722	440	430

Business Jets	Deliveries			
	H1 2014	2013	2012	2011
Total	318	678	672	696
H1 2013 – 283				

(1) Bombardier figures exclude Q-Series turboprop Q-Series
H1 2014 deliveries 10 (FY 2013: 29; FY 2012: 36);
H1 2014 net orders 19 (FY 2013: 17; FY 2012: 50)

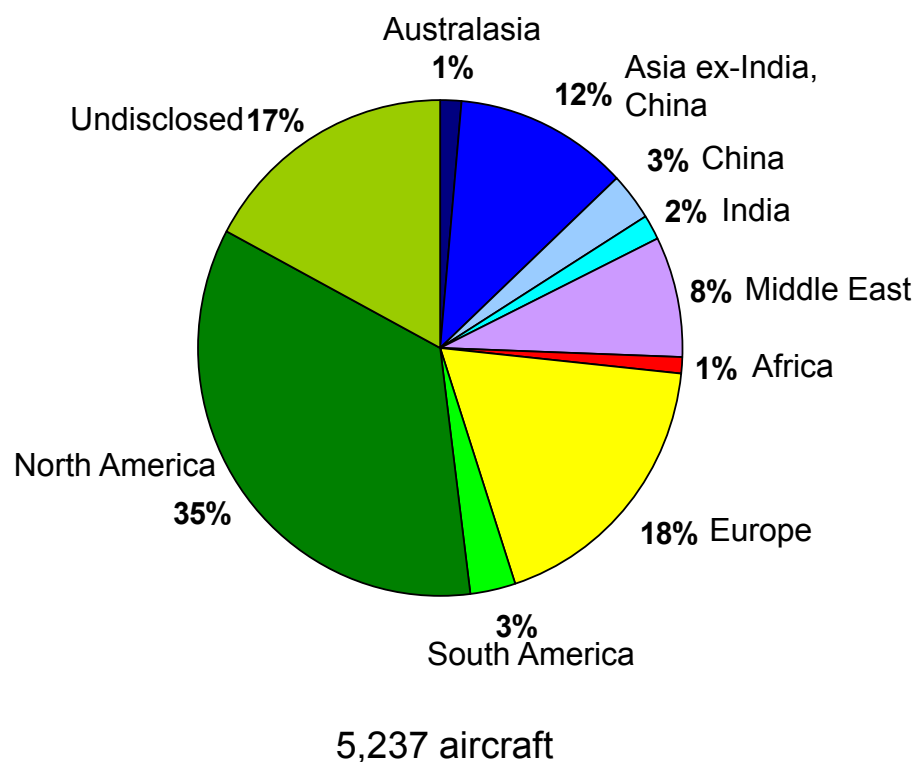
(2) Includes 203 orders for CSeries

(3) Includes 200 orders for E175/190/195-E2

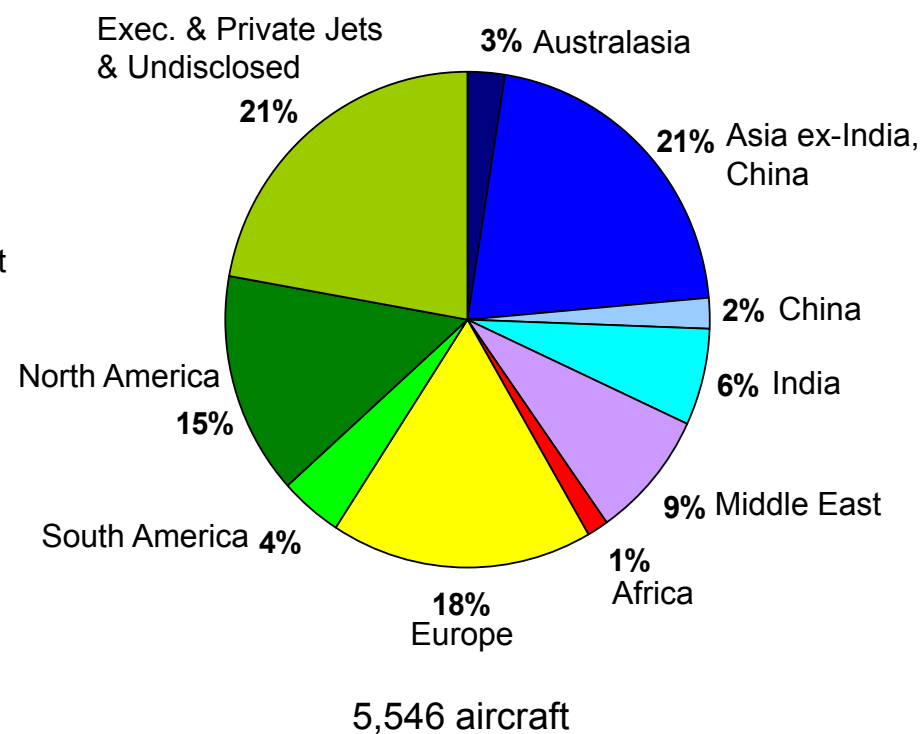
Source: General Aviation Manufacturers Association
and Speednews

AEROSPACE – LARGE COMMERCIAL AIRCRAFT BACKLOG

Boeing backlog by region: June 2014



Airbus backlog by region: June 2014

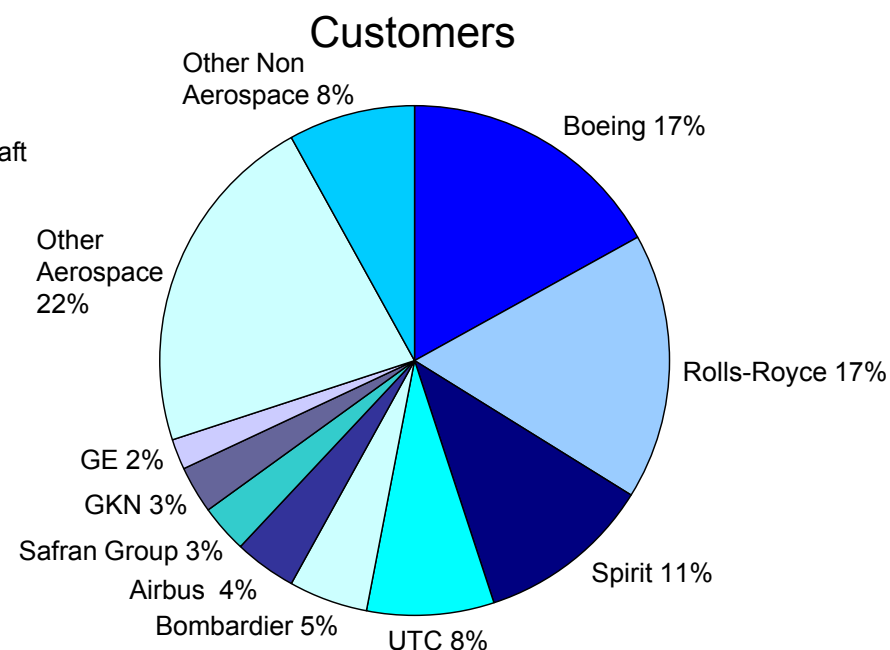
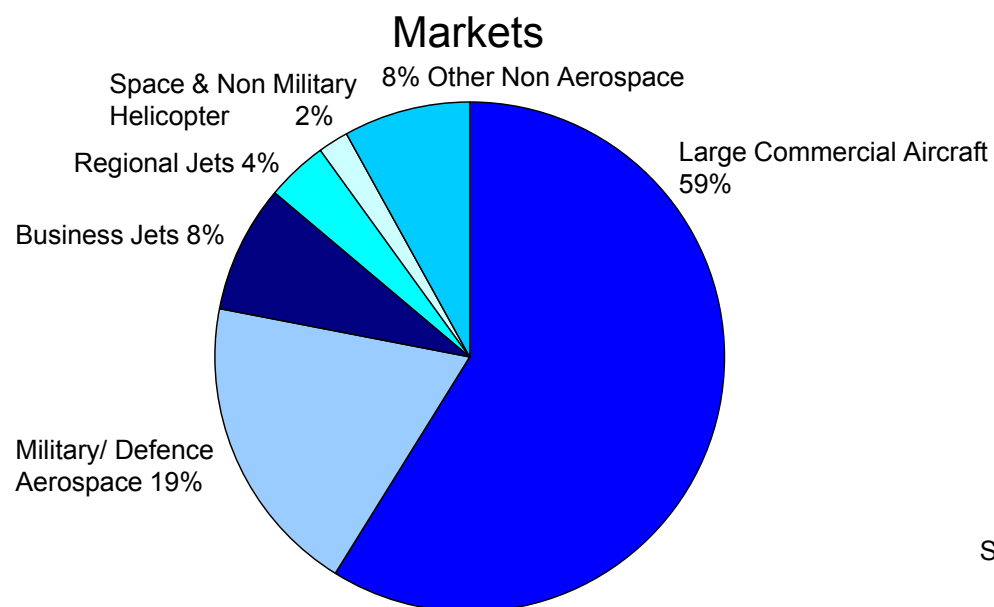


Source: Boeing and Airbus

AEROSPACE DIVISION: A SUMMARY

	2014	2013 ⁽²⁾	Change
Revenue	£264.0m	£239.8m	+10.1%
Adjusted Operating Profit ⁽¹⁾	£39.4m	£34.9m	+12.9%
Adjusted Operating Margin ⁽¹⁾	14.9%	14.6%	+0.3ppts

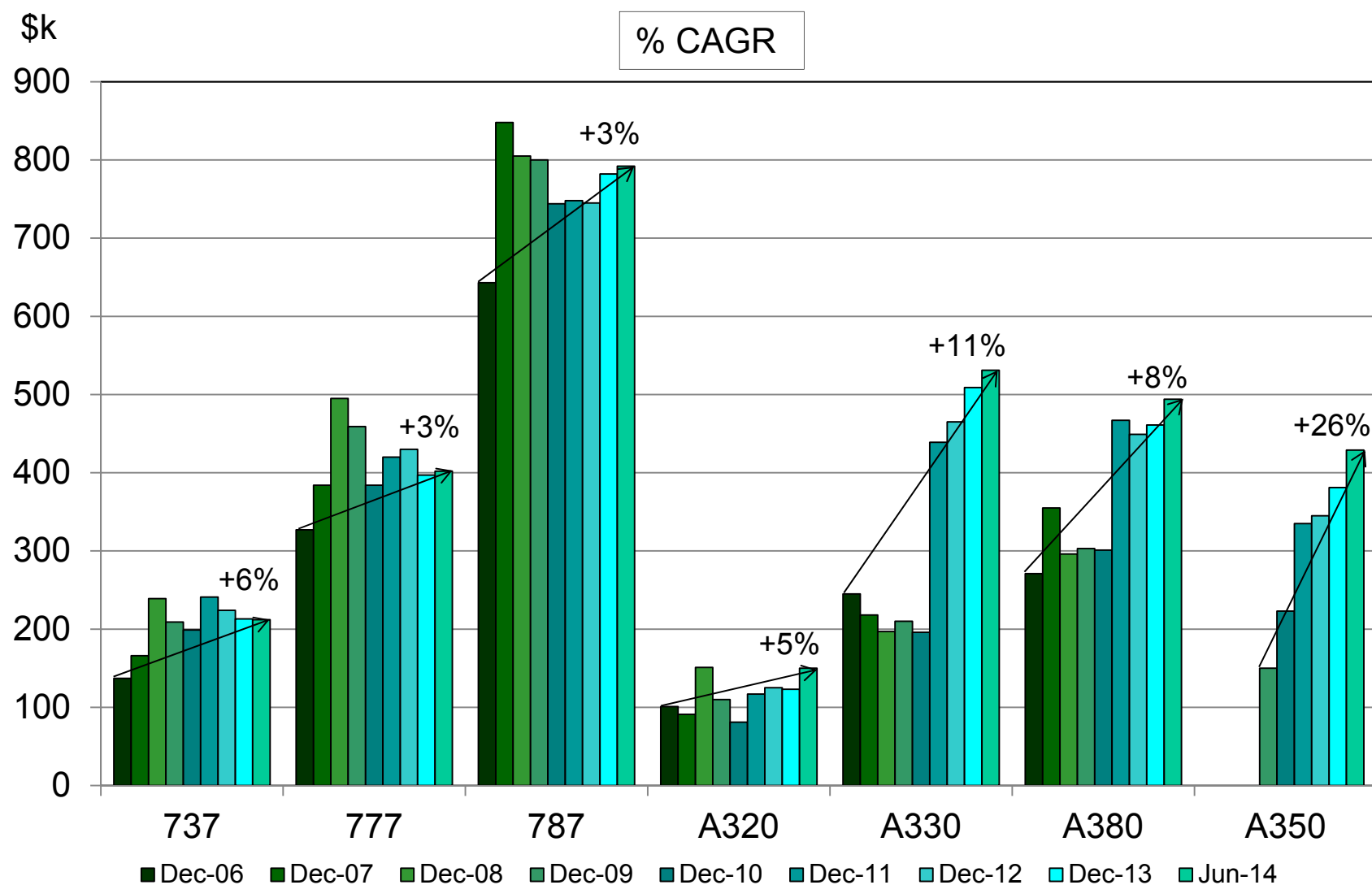
19 Operations	
NAFTA	10
Europe	3
UK	4
ROW	2



(1) Before amortisation of intangible assets arising on acquisitions of £2.1m (2013: £1.5m), acquisition costs of £0.2m (2013: £0.1m) and goodwill impairment charge of £nil (2013: £12.9m).

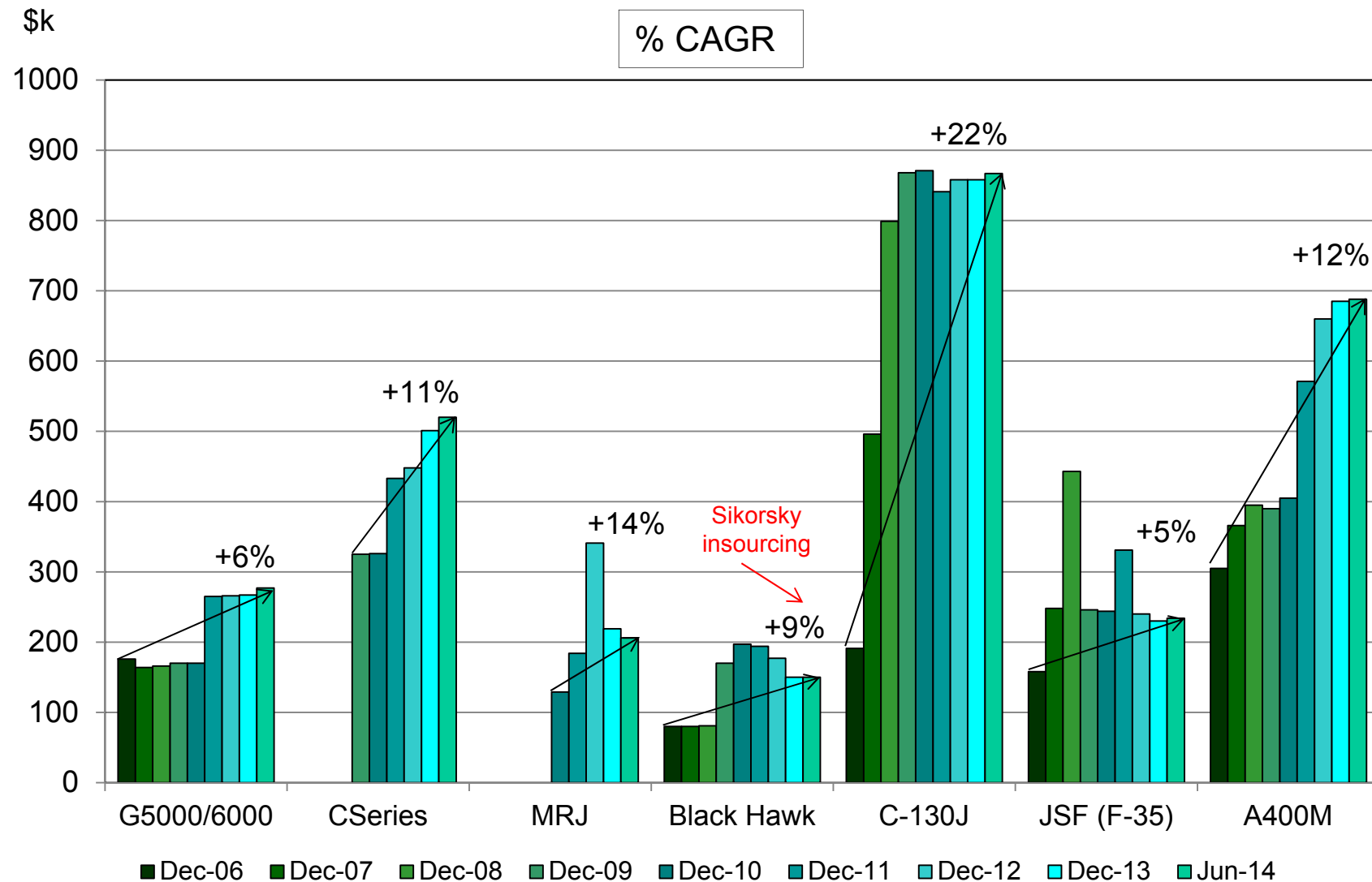
(2) All at H1 2014 exchange rates – translation effect only.

SHIPSET VALUE⁽¹⁾ PROGRESSION – LARGE COMMERCIAL AIRCRAFT



⁽¹⁾ Average based on programme share and estimated engine variant

SHIPSET VALUE⁽¹⁾ PROGRESSION – Regional, Business and Military



⁽¹⁾ Average based on programme share and estimated engine variant

AEROSPACE – OPERATIONS

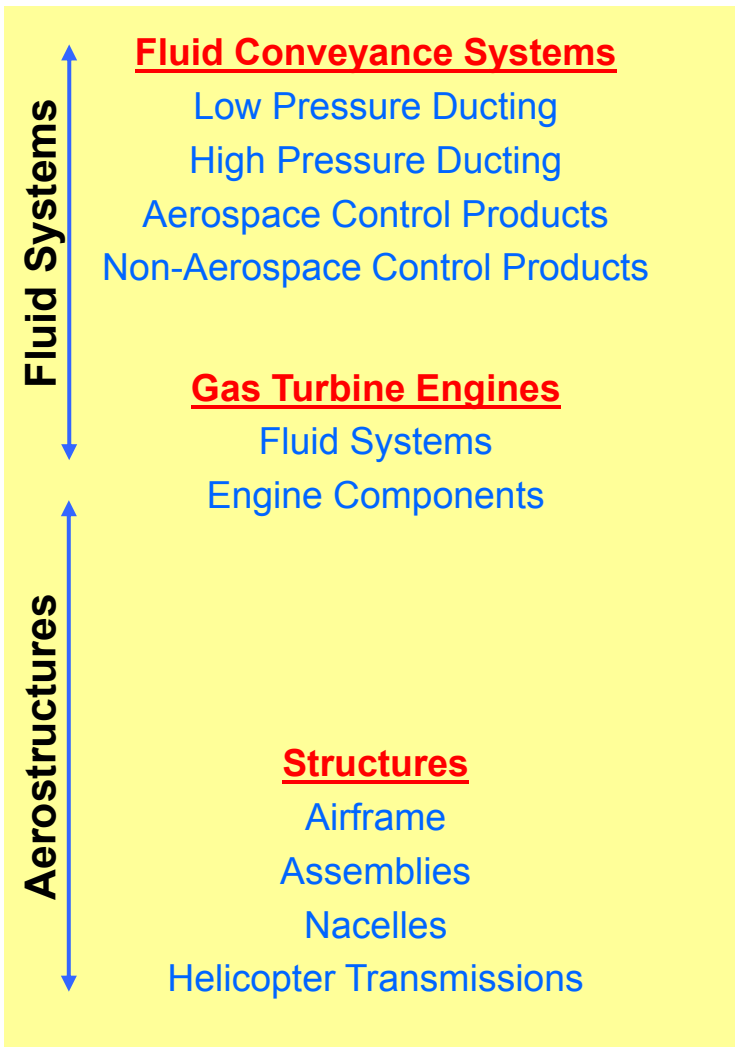
	Operation	Location
Structures	Senior Aerospace AMT	Seattle, USA
	Senior Aerospace Ketema	San Diego, USA
	Senior Aerospace Weston EU	Colne, UK
	Senior Aerospace Jet Products	San Diego, USA
	Senior Aerospace Connecticut	Enfield, CT, USA
	Senior Aerospace Thailand	Chonburi, Thailand
	Senior Aerospace Damar	Seattle, USA
	Senior Aerospace Absolute Mnfg	Seattle, USA
	Senior Aerospace Mexico	Saltillo, Mexico
	Senior Aerospace Upeca	Kuala Lumpur, Malaysia
Fluid Systems	Senior Aerospace SSP	Los Angeles, USA
	Senior Aerospace BWT (incl. Atlas)	Macclesfield & Ilkeston, UK
	Senior Aerospace Metal Bellows	Boston, USA
	Senior Aerospace Bird Bellows	Congleton, UK
	Senior Aerospace Ermeto	Blois, France
	Senior Aerospace Thermal Engineering	Royston, UK
	Senior Aerospace Composites	Wichita, KS, USA
	Senior Aerospace Calorstat Bellows	Dourdan, France
	Senior Aerospace Bosman	Rotterdam, Holland

H1 2014 Total Gross Sales were £267.8m (H1 2013 £258.4m)

AEROSPACE – STRATEGY

Sector

Strategic Objectives

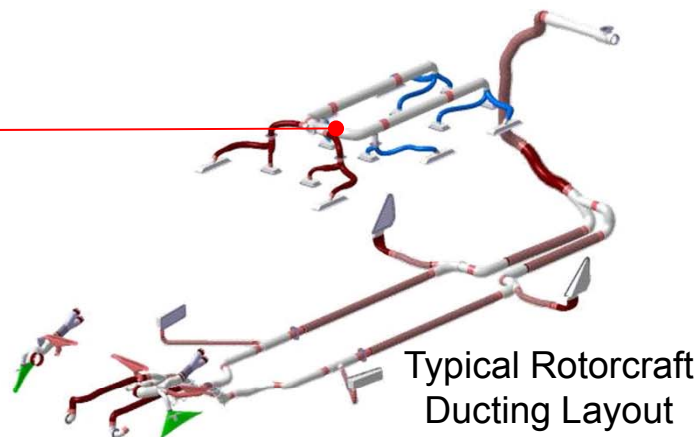


- Continue to develop products for new platforms
 - Further develop strategic customer relationships
 - Successful execution of new development programmes
 - Expand engineered product portfolio
 - Acquire new or adjacent technologies
-
- Target higher value-add engineered or flight-critical parts (e.g. rotating)
 - Develop cross-business customer relationships
 - Further develop low-cost country footprint
 - Secure additional content on engines for next generation narrow-body and wide-body commercial aircraft
 - Expand process capabilities via new technology investment
-
- Extend customer value proposition via increased collaboration
 - Continue to focus on operational excellence to drive customer satisfaction and increase market share
 - Develop capabilities and build a business of increased scale in Thailand
 - Expand process capabilities to enhance added value for customers
 - Invest in new technologies necessary for substantial growth

Fluid Conveyance: Low Pressure Ducting

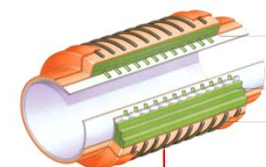


Low Pressure
Ducting
Assembly

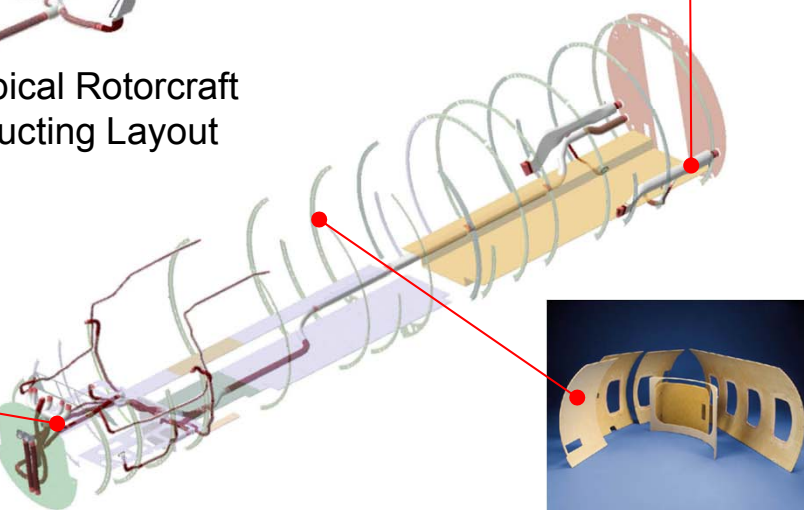


Typical Rotorcraft
Ducting Layout

Engineered
Composite
Duct
Assembly



Various
Composite
Duct Products



Typical Business Jet
Ducting Layout

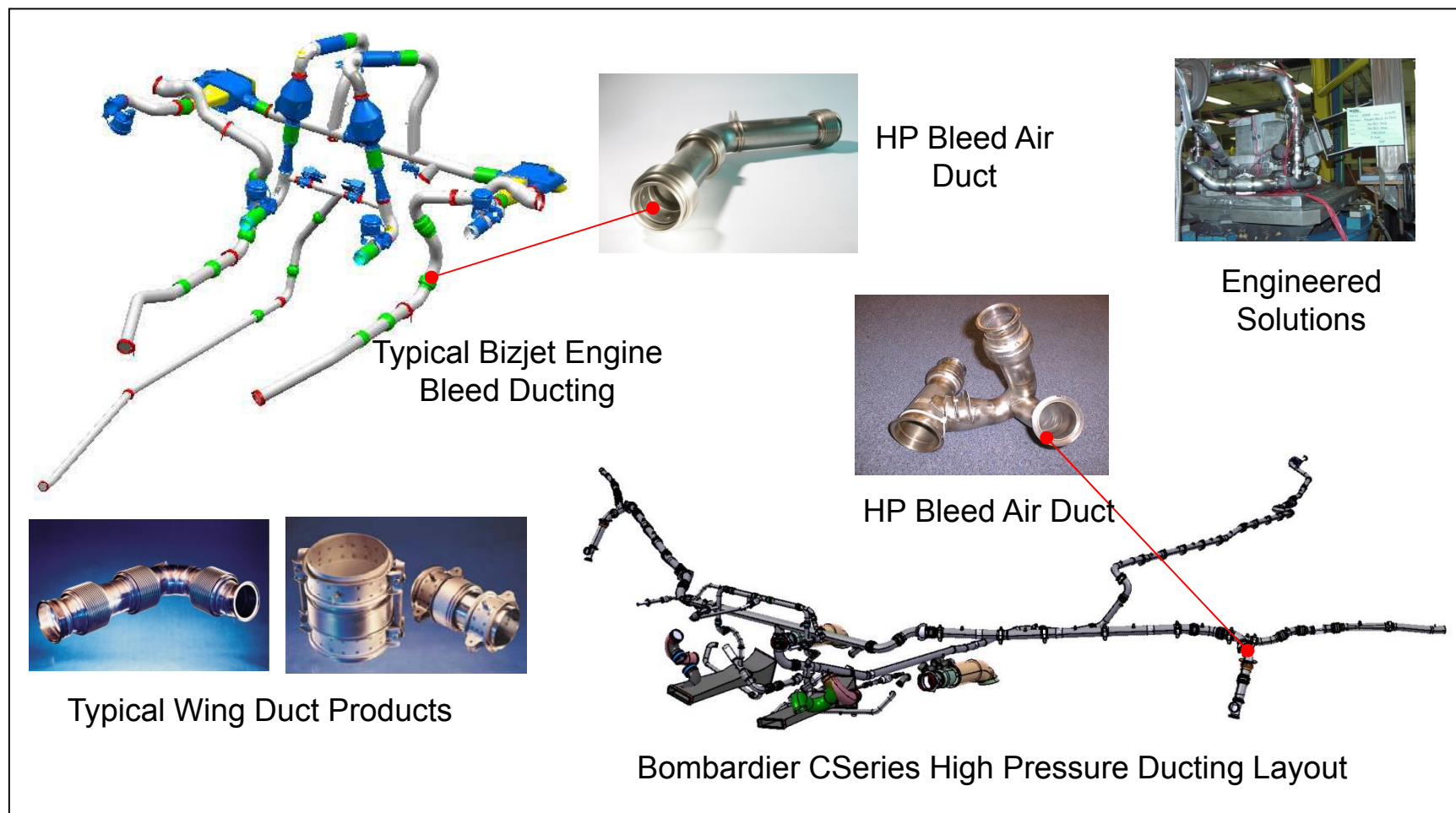


Composite Wall Panels

Main Operations: BWT, Composites, Atlas

Main Customers: Bombardier, Cessna, Hawker, Mitsubishi, Embraer, Agusta Westland

Fluid Conveyance: High Pressure Ducting



Main Operations: SSP, Bird Bellows, Calorstat

Main Customers: Airbus, Boeing, Bombardier, Lockheed Martin, Gulfstream, GKN

Fluid Conveyance: Aerospace Control Products



Hydraulic Bellows
Accumulators



Hydraulic System Couplings



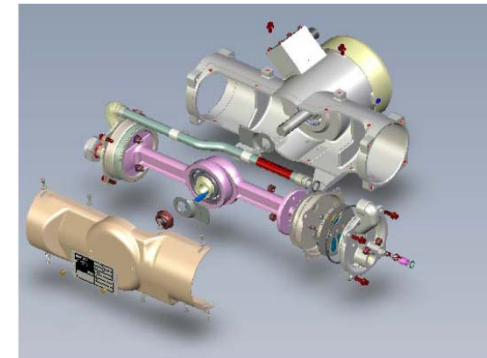
Control Actuators



Pressure/Temp Sensors



Hydraulic Control Manifold



Compressor Assembly

Main Operations: Metal Bellows, Calorstat, Bird Bellows, Ermeto

Main Customers: Airbus, Boeing, Lockheed Martin, Northrop Grumman, Embraer, Eaton, GKN

Fluid Conveyance: Non-Aerospace Control Products



Pin Lift Actuator
(Semi-Conductor)



Bellows Assembly
(Nuclear industry)



Process Control Valves
(Chemical process)

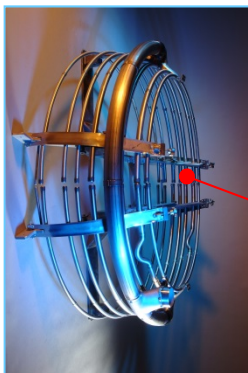


Drug Pump Implant
(Medical)

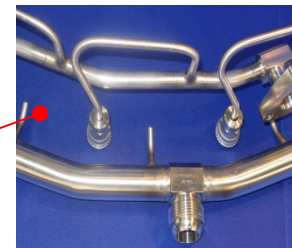
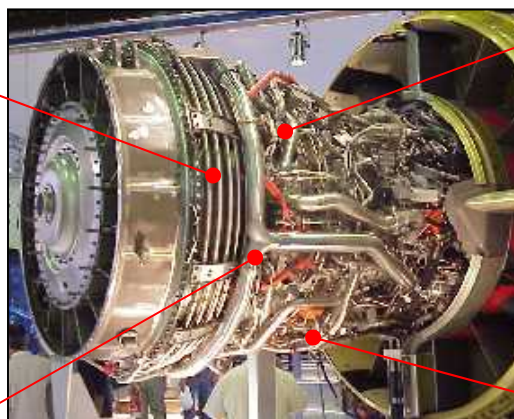
Main Operations: Calorstat, Metal Bellows, Ermeto, Bird Bellows

Main Customers: AECL Nuclear, Volvo, LAM Industries, Medtronics, Carrier, Dresser, Tyco

Gas Turbine Engines: Fluid Systems



Active Clearance Control System



Hydraulic/Fuel Feed Manifolds



Engine Bleed Ducting



Static Seal



Bellows Face Seal

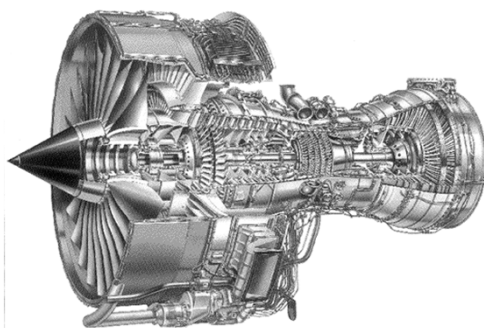
Main Operations: Bosman, Ermeto, Metal Bellows, Bird Bellows, SSP, Thermal

Main Customers: Rolls-Royce, Snecma, MTU, Pratt & Whitney

Gas Turbine Engine: Engine Components



TFE 731 Lear
Jet/Hawker Front
Frame



Typical Gas Turbine
Aero-engine



307 Combustion
Case (Dassault 7X)



Silencer



F-35 Front Strutt
Case



Trent 1000 Engine Casing
(B787)



Trent 1000 Combustor
Case (B787)



Aerofoil for gas
turbine engine

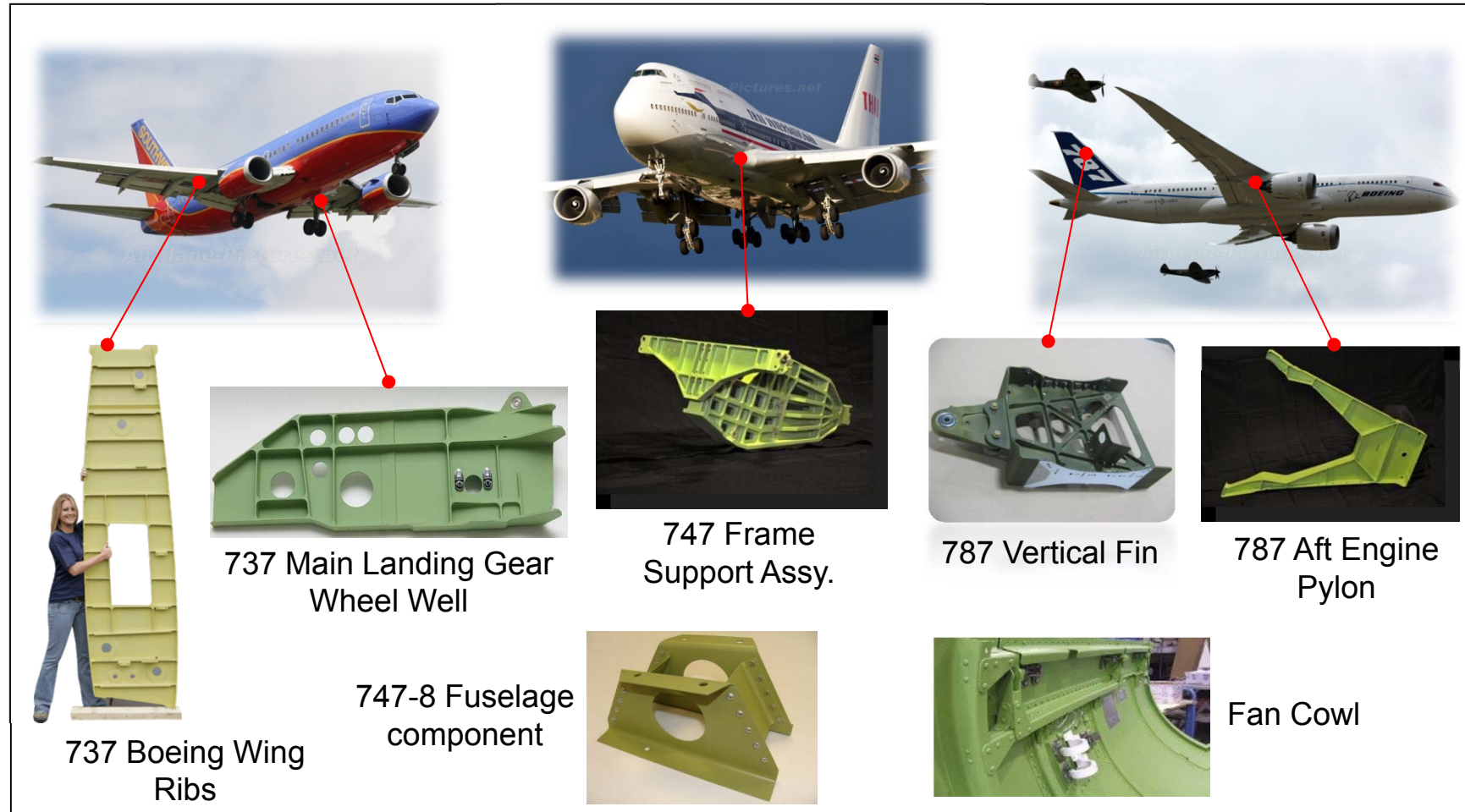


TFE 731 Learjet/Hawker
Bearing Support Housing

Main Operations: Ketema, Jet, Capo, Weston, S A Thailand, Thermal

Main Customers: GE, Rolls-Royce, Honeywell, UTC (P&W and Goodrich)

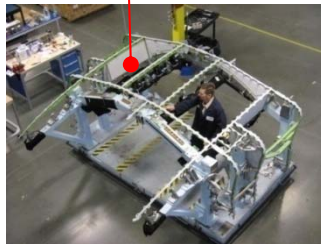
Structures: Airframe



Main Operations: AMT, Absolute, Damar, Mexico, Weston, S A Thailand, S A Upeca

Main Customers: Boeing, Spirit, Goodrich (UTC)

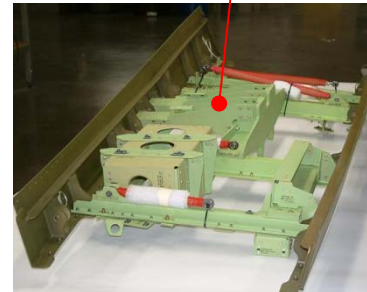
Structures: Assemblies



737 Wing to Body
Frame (Birdcage)



737 Air Inlet (2ea)
Ram Air



767 Engine Pylon



787 Wing to Body
Frame

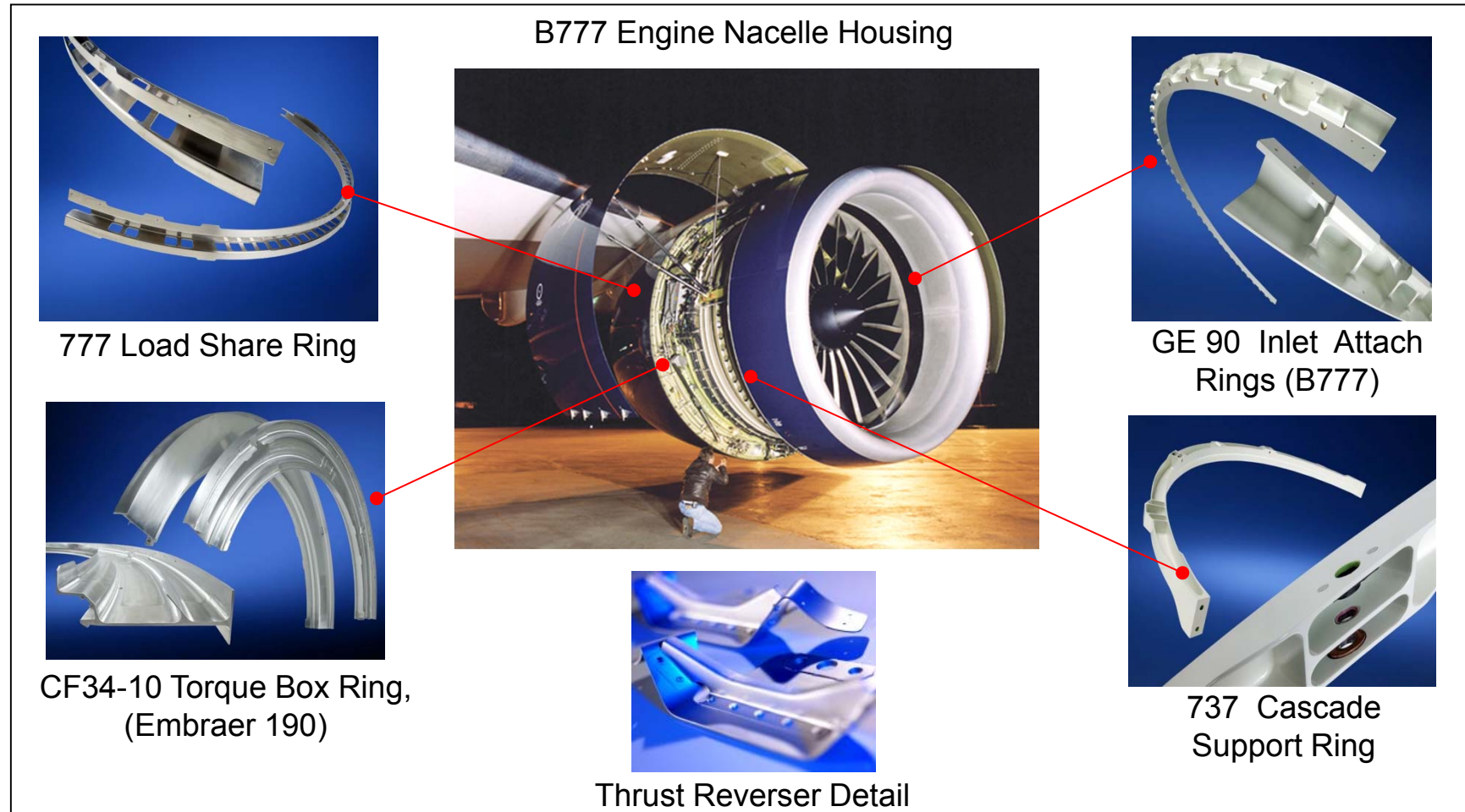


Premium Seat Chassis

Main Operations: AMT, Weston, S A Thailand

Main Customers: Boeing, Spirit, Contour (Zodiac)

Structures: Nacelles



Main Operations: Jet, Ketema, Thermal

Main Customers: Boeing, Goodrich, Spirit, Middle River (GE)

Structures: Helicopter Transmissions



Sikorsky UH60 Blackhawk



Sikorsky S-92 Rotorcraft



Blackhawk Gear Housing Assy.



UH60 Blackhawk Housing Assy.



S-92 Swash Plate Guide



Blackhawk Spindle



Blackhawk Carrier Assy.



S-92 Carrier Assy.

Main Operations: S A Connecticut

Main Customers: Sikorsky, Rolls-Royce



FLEXONICS DIVISION



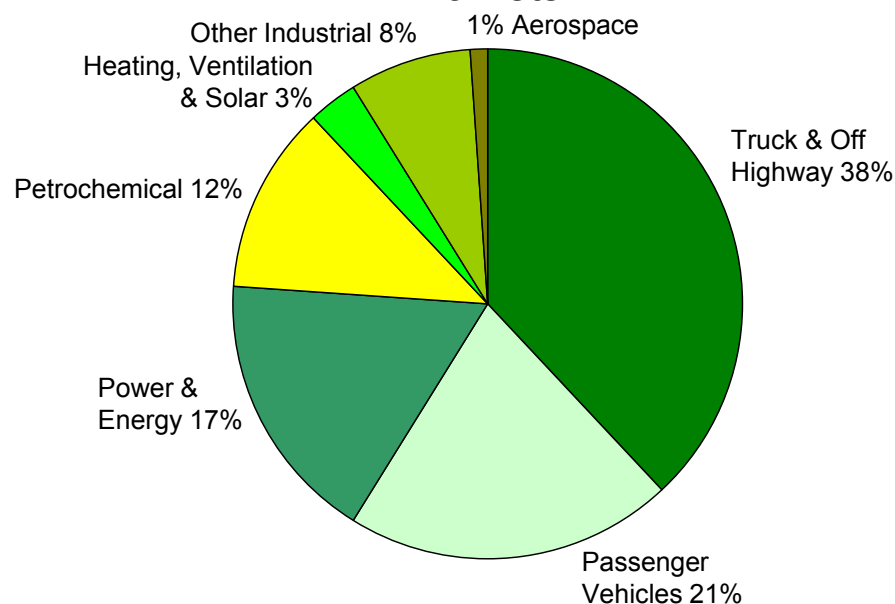
FLEXONICS DIVISION: A SUMMARY

	2014	2013 ⁽²⁾	Change
Revenue	£136.6m	£133.8m	+2.1%
Adjusted Operating Profit ⁽¹⁾	£20.1m	£18.5m	+8.6%
Adjusted Operating Margin ⁽¹⁾	14.7%	13.8%	+0.9ppts

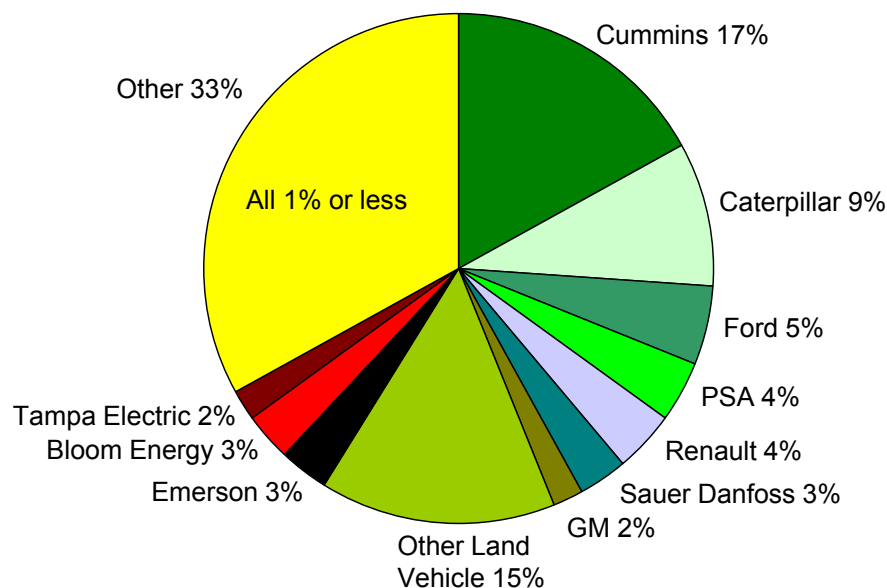
13 Operations + JV

NAFTA	4
Europe	3
UK	1
ROW	5
China JV	1

Markets



Customers



- (1) Before amortisation of intangible assets arising on acquisitions of £1.0m (2013: £0.6m), acquisition costs of £0.2m (2013: £nil) and reversal of GA contingent consideration payable of £nil (2013: £3.9m).
- (2) All at H1 2014 exchange rates – translation effect only.

FLEXONICS – OPERATIONS

Operation	Location
Senior Flexonics Bartlett	Chicago, USA & Saltillo, Mexico
Senior Flexonics Pathway	San Antonio & Maine, USA
Senior Flexonics GA	Wisconsin, USA
Senior Flexonics Germany	Germany
Senior Flexonics Blois	France
Senior Flexonics Cape Town	South Africa
Senior Flexonics Olomouc	Czech Republic
Senior Flexonics Upeca	Malaysia & Tianjin, China
Senior Flexonics Sao Paulo	Brazil
Senior Flexonics Canada	Toronto, Canada
Senior Flexonics Crumlin	South Wales (R&D centre)
Senior Flexonics New Delhi	India
Senior Flexonics Technologies	Wuhan, China (Joint venture)
H1 2014 Total Gross Sales (incl. JV) were £138.6m (H1 2013 £146.9m)	

FLEXONICS – STRATEGY

Sector

Strategic Objectives

Land Vehicle Emission Control

Heat Exchangers
Exhaust Flexes
Common Rail Diesel

Industrial Process Control

Expansion Joints & Dampers
Hoses, Flexes, Bellows
Fuel Cells, CHP, Solar Power & Heating

- ❑ Develop product portfolio as emission regulation thresholds increase globally
 - ❑ Build programmes with new truck and off-highway customers
 - ❑ Invest further in emerging market footprint, in growth markets
 - ❑ Investment in passenger car niches to support development of global platform capabilities
-
- ❑ Expand global presence as emerging markets add local refining and processing facilities
 - ❑ Secure growth from tightening emission standards in developed markets
 - ❑ Seek proprietary adjacent products
 - ❑ Participate in new technology developments and applications (e.g. combined heat & power fuel cells, concentrated solar power, micro turbines)
 - ❑ Secure new major process projects as their capital funding becomes available

Land Vehicle Emission Control

Tubes

Turbo-oil
feed and
drain



Exhaust
Bellows



Common Rails



High Pressure
Fuel Lines



Diesel fuel injector components



EGR Coolers/Heat
Exchangers

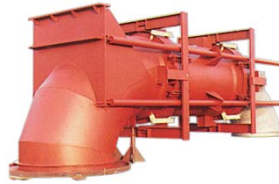
Main Operations: Bartlett, GA, Germany, Blois, Cape Town, Sao Paulo, New Delhi

Main Customers: Cummins, Perkins, CAT, MAN, Scania, JCB, PSA, Ford, Renault, Faurecia

Industrial Process Control (1)



Metal Expansion Joints



Fabric Expansion Joints

Refineries
Steel Mills



Power
Generation



Dampers/Diversers



Metal Expansion Joints



Oilfield Services
Packers



Flow Control Valve
Bodies

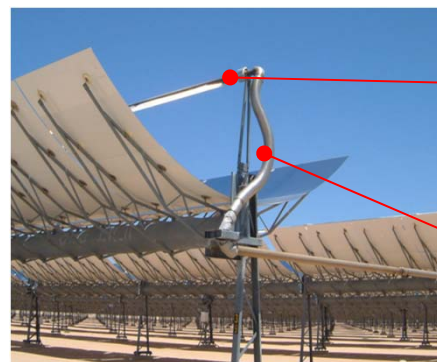
Main Operations: Pathway, WahlcoMetroflex, S F Upeca

Main Customers: US domestic operators (400+), Constructors (Global), Engineering specifiers

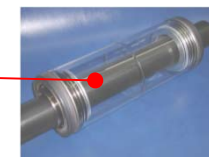
Industrial Process Control (2)



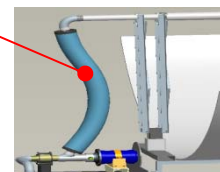
Flexible Tubes & Hoses



CSP - Solar Troughs



Vacuum Seal Bellows



RotationFlex®



Medical Heat Exchangers



Fuel Cells – Dielectric for fuel delivery



Instrument Control Bellows

Main Operations: Bartlett, Canada, Germany, Crumlin

Main Customers: Medtronics, Valliant, Schott, Abengoa, Bloom Energy

INDEX

Presentation

Financial highlights	1
Aerospace results - constant exchange rates	2
Flexonics results - constant exchange rates	3
Division results - constant exchange rates	4
Geographic results - constant exchange rates	5
Adjusted and reported profit	6
Earnings per share and dividends	7
Cash flow and use of funds	8
Balance sheet	9
Working capital	10
H1 2014 financial summary	11
Senior's markets	12
Senior's customers	13
Large commercial aircraft	14
Regional and business jets	15
Military and defence	16
Land vehicles	17
Industrial	18
Acquisition framework	19
Upeca acquisition	20
Investments	21
Group outlook	22 to 24

Appendices

Group evolution	25
Senior Management	26
Exchange rates	27
Division results - as reported	28
Geographic results - as reported	29
Division results - half yearly	30
Upeca acquisition continued	31
Free cash flow	32
Change in net debt	33
Gross capital expenditure	34
Usage of credit facilities	35
Maturity profile of credit facilities	36
Covenants	37
Pensions	38 to 39
Senior's locations	40
Senior's products	41
Aerospace orders and deliveries	42
Aerospace large commercial aircraft backlog	43
Aerospace Division information	44 to 51
Flexonics Division information	52 to 56